**Gulfjobseeker.com CV No:** **11646**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

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**CAREER OBJECTIVES:**

To seek a challenging position with a prestigious company to further enhance and utilize my knowledge. Skills and experience in an environment advantageous to achievement and personal growth.

**EDUCATION BACKGROUND**

* Senior Secondary School

West African Examination Council Certificate.(waec)

**WORK EXPERIENCE**

**Worked as a Sales man with Shoprite Supermarket, Nigeria. 2011-2013**

**DUTIES AND RESPONSIBITIES**

* Listening to customer requirements and presenting appropriately to make a sale;
* Maintaining and developing relationships with existing customers in person and via telephone calls and emails;
* Cold calling to arrange meetings with potential customers to prospect for new business;
* Responding to incoming email and phone enquiries;
* Acting as a contact between a company and its existing and potential markets;
* Gathering market and customer information;
* Negotiating on price, costs, delivery and specifications with buyers and managers;
* Challenging any objections with a view to getting the customer to buy;
* Checking the quantities of goods on display and in stock;
* Reviewing your own sales performance, aiming to meet or exceed targets;
* Gaining a clear understanding of customers' businesses and requirements;
* Making accurate, rapid cost calculations and providing customers with quotations;
* Attending team meeting and sharing best practice with colleagues.

**SkillS and PERSONAL ATTRIBUTES**

* Confidence
* Excellent interpersonal skills
* Commercial awareness
* Numerical skills
* Good presentation skills.
* Excellent communication skills.
* Able to work quickly and efficiently.
* Enjoying being part of the developing team.
* Ability to lead and motivate the team to meet organization predetermined long and short term objectives.

#### *PERSONAL DETAILS:*

* **Sex : male**
* **Date of Birth :** 13/08/1991
* **Nationality : Nigeria**
* **Marital status : Single**
* **Language : English**

**Declaration:**

I hereby confirm that all statements made and data provided. In this document are true and correct to the best of my knowledge and no attempt to conceal or with hold any information.