CURRICULUM VITAE

**Gulfjobseeker.com CV No:** **64446**

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**Objective:**

I am looking for an entry-level or mid-level opportunity where I can put my interpersonal and professional skills to use to help the company I work for realize its goals, and at the same gain new skills and experience. The ultimate goal is to grow in the company and reach a managerial position.

**Education Qualifications:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **College** | **Score** |
| Advanced Diploma in Business Studies | University of Wales | United College, White Chapel, London, UK. | 63% |
| Bachelors Degree | University of Kakathiya | Vaageswari College, Karimnagar, AP, India. | 61% |
| Intermediate(+2) | Board of Intermediate | Mudhole, Adilabad, AP, India. | 66% |

**Personal Profile:**

Date of Birth : 19-05-1984

Gender : Male

Languages Known : English, Hindi, Telugu, Tamil and Marathi

**Nationality : INDIAN**

**Work Experience:**

**II).** I worked as an Sales Supervisor, Warangal, Andrapradesh, India at **Airtel Mobile Networking Group** from July 2012-August 2014.

My work entailed:

* Increasing the sales of telecommunications products and services, by employing and guiding several of number of sales executives.
* Identifying, contacting and building relationships with prospective customers through a combination of telephone and in-person cold calls, networking and referrals to obtain appointments.
* Directing the technical team to Install new lines/circuits/bundles/services where required to meet sales targets and increase the network reach.
* Designing customized, cost-effective solutions for corporate clients.
* Taking feedback from sales team, and devising new strategies to improve sales and service.
* Reporting to the manager every week on sales demand and taking his suggestions on improving the quality of the services.
* Keeping abreast of current technology trends.

**I).** I worked as a sales executive at **Orange Mobile Networking Group,** Eastham Branch, **London, UK,** from March 2009-May 2012.

My work entailed:

* Attending to the customer in the store.
* Informing the customers of the different products and deals, suggesting the best deals, including the guarantee and warranty deals.
* Attending to customers to complaints and issues- loss of a handset, faults with devices, billing issues, etc.
* Increase the sales at the store by giving the best service to the customers.

**Technical Skills:**

* Familiar with WINDOWS operating system.
* Proficient in all MS office applications.
* Well versed with the INTERNET.

**PERSONAL SKILLS:**

* Comprehensive problem solving abilities.
* Excellent verbal and written communication skills.
* Ability to deal with people diplomatically.
* Willingness to learn tem facilitator hard worker.

**DECLARATION:**

The above information is factually correct to the best of my knowledge.