

 **SEBASTIAN JOSE**

**Mob: +971 551448921**

**E-mail :** **saby.1987@gmail.com**

**PERMANENT ADDRESS**

Cheriakkara House, Kuruvilassery P.O., via Mala, Thrissur Dist., Kerala-680735.

**PERSONAL DATA**

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| **Father’s name** | : C D Jose |
| Date of Birth | : 09/05/1987 |
| Age | : 27 |
| Sex | : Male |
| Nationality | : Indian |
| Marital Status | : Single |
| Languages | : English, Hindi, |
|  |  | Malayalam, Marathi |
| **PASSPORT DETAILS** |  |
| Passport No |  | : J9777699 |
| Place of Issue |  | : PUNE |
| Date of Issue | : 04/10/2011 |
| Date of Expiry | : 03/10/2021 |
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**HOBBIES AND INTERESTS**

Movie making, Dancing

**CURRICULUM VITAE**

**CAREER OBJECTIVE**

To work for an organization of distinction that recognizes my true potential and provides me sufficient avenues for professional growth through nurturing my skills and competencies.

**PROFESSIONAL EXPERIENCE FIELD**

**Area Sales Manager [June 2012 – June 2014] – Multi-Pro Ent.**

**Ltd., Tolaram Group, Nigeria**

**Sales Executive [June2009-Apr2010]-CD Power Systems,**

**Mumbai of LCD, CCTV and Access control**

**QUALIFICATION**

**MBA in Marketing (major) and Operations (minor) – 7 CGPA**

 Icfai University, IBS Pune, Pune, 2012

**B.Tech in Electronics & Communication Engineering – 66.3%**

Calicut University, Calicut, Kerala, 2009

**Higher Secondary - 63%**

Maharashtra State Board, Vani Vidyalaya Junior College, Mulund, 2005

**Xth Standard – 78.53 %**

Maharashtra State Board, Model English School, Dombivli, 2003

**SKILLS**

**Software skills:**

* Excellent knowledge in MS Office, power point and excel
* Basic knowledge in computer languages like C,C++

**Communication skills:**

* Process excellent written and oral communication skills in languages such as English, Hindi, Malayalam and Marathi

**Managerial and multi-tasking skills:**

* Being a head of a department, I have the proven record of efficiently managing a team effectively towards achieving the goals of the organisation
* To initiate new ideas, set high standards for the company and willingness to use new technologies to the desired standard



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| **Organization** | **Tolaram Group** |
|  | **Web Site –www.tolaram.com** |
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**Position**

**Area Sales Manager in Multipro Ent. Ltd.**

**June 2012 –Dec 2012 (Lagos State)**,

**Period Jan 2013 – Dec 2013 (Enugu, Benue and Ebonyi States),**

**Jan 2014 – June 2014 (Cross River and Akwa Ibom States).**

**Nature of Job**

* To achieve the set targets of all the four Multi-Pro products such as Indomie, Hypo, Power Pasta and Power Oil in the above mentioned states of Nigeria. Indomie Instant noodle is the no.1 brand in the noodle sector in Nigeria.
* To manage the selling, distribution and redistribution process of all four above mentioned products.
* To handle the operational process of a sales team force of more than 30 people.
* To handle the logistics of the above mentioned products from the source to the distributor outlets.
* To plan the BTL marketing activities for the above mentioned products.

**DECLARATION**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**\* Visa status – Visit Visa (available in Dubai from 25th September 2014 onwards for 1 month visiting visa)**

 **Place:** Dubai **Sebastian Jose**

**Date:** 15/10/2014