# *Resume*

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| **Bachar**  **Email:** [**Bachar.142217@2freemail.com**](mailto:Bachar.142217@2freemail.com)  **Date Of Birth:** 30/06/1979  **Nationality:** Lebanese |

**Marital Status:** Married

**Career Objective**

To obtain a management position, in which I am given the opportunity to play a direct role in the unlimited growth and success of solid organization.

**WORK EXPERIENCE**

**Novelty Interiors, Warde Franchisee, Erbil, Iraq**

Branch Manager; Curtains and Furniture: March 2013 – Present.

* Direct all operational aspects including administration, sales & customer service.
* Developing and implementing sales plan.
* Organizing marketing activities and events for the branch.
* Network to improve the presence and reputation of the branch
* Stay abreast of competing markets and provide reports on market movement and penetration.

**Juma Al Majid Group, Abu Dhabi, United Arab Emirates**

Sales Supervisor: Carpet, Curtains & Home Furniture.

January 2009 – February 2013

* Manage retail staff and assist them to achieve the sales target.
* Handle customer complaints, questions and issues.
* Monitor local competitors.
* Organise sales staff schedules.
* Work on store displays.

**Mashreqbank, Doha, Qatar**

Sales and Credit Evaluator Consultant; Retail Banking: November 2005 – November 2008

* Visit The Business Place to fill the evaluation form.
* Analyze credit data and financial statements to determine the degree of risk involved in extending credit or lending money.
* Evaluate customer record and recommend payment plans based on earnings, saving data, payment history, and purchase activity

**EDUCATIONAL BACKGROUND**

**Notre Dame University, Deir El Kamar, Lebanon**

Bachelor Degree in Business Administration, concentration Marketing: September 2004

**Baakleen Secondary School, Baakleen, Lebanon**

Baccalaureate in Philosophy: June 1999

**SPECIAL SKILLS AND QUALIFICATIONS**

* Fluency in English and Arabic ( Spoken & Written)
* Experience with computer software, including Office Tools and Internet
* Ability to work under pressure and cooperatively with internal and external associates (Team Player)
* Leadership Qualifications
* Self-motivation and Resilience
* High degree of responsibility
* Time management skills
* Strong problem solving skills

**References**

Available upon request