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**Logistics/Retail Manager**

**PROFILE**

**Logistics and Retail Professional encompassing operations, supply chain, warehousing and retailing. Over**

**thirteen years of experience (eight yrs in UAE) combining logistics and retailing. Has worked with Telecom**

**Company and Apparel Industry. Aspiring to utilize the experience gained in logistics and Retail Sector. Has**

**demonstrated results-driven work approach with focus on Buying, Sales, operations, and, planning,**

**STRENGTHS**

 Adaptable to changing business climates  Inventory & Retail Management

 Viewing things with a positive note  Aptitude in Transportation Management

 Meeting the end needs of Customers  Business development & Strategic planning

 Tracking demand and Supply issues

**EXPERIENCE SUMMARRY**

Designation-Logistics co coordinator

Company-Lucent Technologies

Duration-1998-2004

Place of Work-Bangalore-India

**DUTIES/RESPONSIBLITIES**

Inventory Planning

Stock Merging

Product Buying

Transport Budgeting

Sales Analysis

Stock Ageing

Stock Disposal/Damage/return

Sales Forecast

**ACHIVEMENTS**

 Initiated in opening new branches in Sharjah

and Al Ain and achieved desired sales results

and Inventory management.

 Achieved desired results in DSES rating in terms

Of service and stock.

 Sourcing, negotiation & coordination abilities

Designation-Logistics/Retail Manager

Company-Apparel LLC

Duration-2004-2012

Place of Work-Dubai/Al Ain-UAE

Managing Sales Team

Training new Staff in Inventory

Organizing Events/Sales/Promotions

Negotiating with Suppliers

Analyzing market flow

Regional wise survey/Estimation

 Achieved 90% customer service and stock

replenishment results in the year-2007-2008.

 Achieved maximum outcome with

procedures like LIFO in time frame

**Cont’d...**

**EDUCATION AND COURSES**

 Bachelor of commerce from Bangalore

University-April-2000

 Certified International Supply Chain

Professional**,** IPSCMI USA

 Attended international Seminar on Sales

techniques and Procedures

 Attended DSES rating standards training

**IT SKILS**

 Special Sock Inventory Control System

(ERP)

 Microsoft-Navision-Inventory/sales

 Basic Microsoft Application

(Ms Word/Excel/Lotus)

**LANGUAGES KNOWN**

ENGLISH-READ/WRITE AND SPEAK

ARABIC-SPEAK

HINDI-SPEAK/WRITE/READ

**PERSONAL DETAILS**

Nationality Indian

Date of Birth 18 th February-1974

Marital Status Single

Visa Status Employment Visa

Religion Christian

**REFERENCES**

**Available on request**