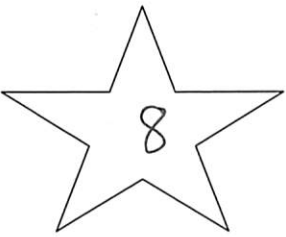




| | | | | | |
|--|----------|--|---|---|-----------------------------|
| Profile Score  | |  Gulfjobseeker.com Helping you to search best jobs & talent since 2002! APPLICATION FORM - RENEWAL REGISTRATION NOVEMBER-2014 | |  | |
| Date <u>12/11/2014</u> | | CV No <u>913452</u> | | Recent Photograph | |
| Profession / Specialty | | <u>STORE SUPERVISOR</u> | | | |
| Industry / Projects | | <u>RETAIL / SALES</u> | | | |
| Nationality | | <u>INDIAN</u> | | Place of Birth / City of Origin <u>MUMBAI, INDIA</u> | |
| Gender | | <input checked="" type="checkbox"/> Male <input type="checkbox"/> Female | | Marital Status <input type="checkbox"/> Single <input checked="" type="checkbox"/> Married <input type="checkbox"/> Separated | |
| Religion | | <u>HINDU</u> | | Birth date (DD-MON-YEAR) <u>15/01/1982</u> | |
| Languages | | Mother Tongue <u>TELUGU</u> | | Other Languages <u>ENGLISH, HINDI, MARATHI</u> | |
| Qualification | | <u>GRADUATE IN COMMERCE</u> <u>BASIC ARABIC</u> | | | |
| Gulf Experience | | <u>9</u> Years <u>5</u> Months | | Total Experience <u>11</u> Years <u>11</u> Months | |
| Gulf Driving License | | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | Do you have own car? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| Visa Validity Date | | <u>D 12 M 10 Y 2015</u> | | Visa Status <input type="checkbox"/> Visit <input checked="" type="checkbox"/> Employment <input type="checkbox"/> Student <input type="checkbox"/> Dependent | |
| Employment Status | | <input type="checkbox"/> Employed back in Home Country <input checked="" type="checkbox"/> Employed in Gulf <input type="checkbox"/> Job Less-Unemployed | | | |
| Last Salary Drawn | | Currency <u>AED</u> Value <u>7450</u> | | Last Salary Verified <input type="checkbox"/> Offer Letter <input type="checkbox"/> Contract | |
| Expected Salary | | Currency <u>AED</u> Value <u>8000</u> | | <input checked="" type="checkbox"/> Salary Increment Letter <input type="checkbox"/> Pay Slip <input type="checkbox"/> Statement | |
| How much notice period you will need to join new position? <input type="checkbox"/> Can Join Immediate <input type="checkbox"/> 1 Week <input type="checkbox"/> 1 Month <input checked="" type="checkbox"/> <u>45 DAYS</u> | | | | | |
| Do you have any kind of health condition which can hamper you to perform your duties? <input checked="" type="checkbox"/> Fit to work <input type="checkbox"/> Yes _____ | | | | | |
| Do you have any kind of outstanding loans / finance / credit card facilities to repay? <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes _____ | | | | | |
| Do you have any kind of civil or criminal cases pending against you in any courts? <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes _____ | | | | | |
| What is the reason for your Job Search? <u>NEED A CHANGE</u> | | | | | |
| How many jobs you have applied so far? <u>MANY</u> | | | How many interview calls you have received so far? <u>1</u> | | |
| What is your talent? Describe in detail. <u>MY ABILITY TO STAY SPEAK DIFFERENT LANGUAGES, WHICH IS AN ADVANTAGE AS DUBAI HAS A PLAT MULTI-CULTURED ENVIRONMENT</u> | | | | | |
| PCL Certificate | | Gulf Experience | <u>1</u> | High Academic Scores - Mark Sheet | <u>1</u> |
| Fitness Certificate | | Gulf / Intl Driving License | | Post Graduate & Above Education | <u>1</u> |
| IT Literacy | <u>1</u> | Arabic Proficiency | <u>1</u> | On Job Training Certificates | <u>1</u> |
| | | | | IELTS Proficiency | |
| Bonus Score | <u>1</u> | + Gulf Score | <u>2</u> | + Education Score | <u>2</u> |
| | | | | | + Experience Score <u>3</u> |
| Based on documents verified by our HR Assistants the candidate has achieved total score points of | | | | | = Total Score <u>8</u> |



CUSTOMER CARE AND RETAIL SALES PROFESSIONAL

Synopsis: A dynamic, focused and hardworking professional with over 9 years of experience in the field of stores management, sales and customer service in renowned organizations in UAE and India; expert in strategic planning and business development; proficient in stores and inventory management; self motivated and performance driven individual committed to the profession and the organization; excellent communicator with good relationship building skill. Seeking to utilize expertise, knowledge and experience and contribute towards achieving the goals of a progressive organization.

CORE STRENGTHS

- ❖ Managerial and organizational skills
- ❖ Proactive leadership with positive attitude
- ❖ Action oriented high initiative level
- ❖ Team building and motivation
- ❖ Problem solving skill
- ❖ Time management and prioritization
- ❖ Strong communication and interpersonal skills
- ❖ Adaptability to change
- ❖ Ability to function under stress and pressure situations

Professional Competencies

- Strategic planning and operations management
- Business development
- Managing retail operations
- Sales Management
- Inventory Management and control
- Organizing visual merchandising and displays
- Sales initiative for maximizing sales
- People Management, Staff Training
- Customer Services

EXPERIENCE HIGHLIGHTS

RIVOLI GROUP (HOUR CHOICE), DUBAI, UAE

Store Supervisor (Jan 2011 to date)

Senior Sales Associate (Mall of Emirates) (Jan 2007 to Dec 2010)

Sales Associate (Dubai Festival City) (Jun 2006 to Dec 2006)

Sales Associate (Deira City Centre) (May 2005 to May 2006)

Job Profile

- Updating staff on brand and store business performance.
- Training sales staff on products and in retail management,
- Identifying & resolving critical issues.
- Providing high standard of customer service.
- Reviewing mystery shopping reports.

- Maintaining the day to day correspondence, filing, preparing e-mails coordinators and management, preparing feedback reports, daily check list.
- A team player in day to day store activities.

Achievements

- Was awarded Star Performer Runner Up for the year 2013.
- Received letter of Appreciation for Mystery Shopper Programme for Oct 2007 and Oct 2008.
- Achieved high value sales transactions from bulk buying customers from other countries.
- Actively involved in projects for opening new stores.

ITC WILLS LIFESTYLE, MUMBAI, INDIA

Customer Facilitator (Sep 2004 to Apr 2005)

Job Profile

- Responding to customer queries and achieving excellent customer satisfaction.
- Following brand guidelines to maintain high level of merchandising standards.
- Reviewing daily store targets and monitoring store performance.
- Inventory management.
- Acquiring customer information through CRM technology and submitting it to the brand team.

SHOPPERS' STOP MUMBAI, INDIA

Customer Care Associate (Jan 2003 to Aug 2004)

Job Profile

- Attending to customers and understanding their needs.
- Updating customers on new standards and styles.
- Maintaining database of regular customers.
- Handling replenishment of stocks.
- Enrolling customers for membership of First Citizens' programme (Shoppers' Stop Customer Loyalty Programme).
- Obtaining customer feedback on products for onward submission to floor manager.

Achievements

- Awarded with Letter of Appreciation for enrolling customers to First Citizens' Programme.

Education

- **B Com** from Mumbai University (2002)
- **Diploma in Systems Management** from Aptech Computers (2003)

Professional Training

- Customer Service
- Team Building
- Brand Training
- Personality Development

Computer Skills

- Well versed with MS Office applications.

Personal Particulars

- Date of Birth: 15 Jan 1982
- Languages known: English, Hindi, Telugu, Tamil, Marathi and Urdu