**Gulfjobseeker.com CV No:** **919998**

**Mobile** +971505905010cvdatabase[@]gulfjobseeker.com

To contact this candidate use this link

<http://www.gulfjobseeker.com/feedback/contactjs.php>

 **PROFESSIONAL WORK EXPERIENCE**

* Worked as Agent & Advisor at MAX NEWYORK LIFE Pvt. Ltd for 1 year(2007)
* As a cashier at 6ten super market for 6 months.(2008)
* As a Sales Executive at MEDIPLUS pharmacy for 1 year.(2009)
* As an accountant at Demble Ramani & Co. Charted accountants for 9 months.(2010)
* As a Medical Representative with ADONIS Pharmaceuticals for 1 year.(2011-2012)

 **EXPERTISE**

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| * Staff Management & Team Building
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| * Customer Support & Relations
* Quality Control / Assurance & Compliance
* Marketing and Sales
* Monitoring and inspection
* Calculations
* Handling face-to-face enquires from customers.
* Handling emergencies
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 **EXECUTIVE PROFILE**

Dynamic management career with strong leadership, problem-solving, risk taking and decision making, planning, team-building, customer care skills. Experienced in identifying new markets and business opportunities, Business to Consumer handling (B2C), managing multiple priorities with demonstrated management skills to include, coaching, recruiting, communication, inventory management, loss prevention, payroll management and daily operational cost control.

 **COMPUTER/TECHNICAL PROFICIENCIES**

|  |  |  |
| --- | --- | --- |
| **Skills** | **Work Experience** | **Technology Awareness** |
| Operating Systems | Windows 2000, Windows XP, Windows 7. | Excellent |
| Others | DIPLOMA IN COMPUTER TECHNOLOGY(tally erp , oracle 9i, MS Office, HTML) | Excellent |

**EDUCATION**

* Passed S.S.C in year 2004 from C.B.S.E Board with 60%
* Passed H.S.C in year 2006 from Maharashtra Board.
* PHARMACY from M.S.B.T.E in year 2009
* BACHELOR’S IN BUISNESS ADMINISTRATION from Nagpur university 2012
* Pursuing MS In STRATEGIC MARKETING from UOWD

**SUMMARY OF EXPERIENCE**

* listening to customer requirements and presenting appropriately to make a sale;
* maintaining and developing relationships with existing customers in person, and via telephone calls and emails;
* acting as a contact between a company and its existing and potential markets;
* negotiating the terms of an agreement and closing sales;
* market research and customer information;
* negotiating on price and costs, delivery and specifications with buyers and managers;
* challenging any objections with a view to getting the customer to buy;
* expertise in stock management;
* recording sales and order information and sending copies to the sales office;
* gaining a clear understanding of customers' businesses and requirements;
* making accurate, rapid cost calculations, and providing customers with quotations;

**PERSONAL INFORMATION**

 Gender : Male

Nationality : Indian

Visa status : student visa

Marital Status : Single

Type of Employment desired : Full Time (Willing to do Shift Work)

Languages Known : Fluent in English, Hindi