



# APPLICATION FORM - NEW REGISTRATION

# Profile Score

#### NOVEMBER-2014

Recent Photograph	Date 19	11 2014	CV No 100434				
Profession / Specialt	sales and	2 Marskel	ing / logistics		28		
Industry / Projects	Trading		( ()				
Nationality	PAKISTAN	(	Place of Birth / City of Origin LAHORE				
Gender	♥Male □ Femal	е	Marital Status MAR Re	Single Mai	□ Single Married □ Separated		
Religion	ISLAM		Birth date ( DD-MON-YEAR) 20-01 - 1987				
Languages	Mother Tongue	URDU	Other Languages ENGLISH, PUNJARY				
Qualification	MBA (ME	ARKETINI	G1)				
Gulf Experience	Ol Years	Months	Total Experience	04 Year	04 Years 06 Months		
Gulf Driving License	□ Yes □ No		Do you have own car?	□ Yes ► No	a Yes No		
Visa Validity Date	DO2 MO3	y 2017	Visa Status 🗆 Visit 🗸 Emp	isit Employment - Student - Dependent			
Employment Status	□ Employed back	in Home Count	ry 🗆 Employed in Gul	If Job Less	s-Unemployed		
Last Salary Drawn	algoo	VAED	Last Salary Verified	□ Offer Letter	□ Contract		
Expected Salary	265001	ValAED	□ Salary Increment Letter	□ Pay Slip	Statement		
How much notice pe	eriod you will need to jo	oin new position	n? Can Join Immediate	1 Week 🗆 1 Month			
Do you have any kin	d of health condition w	vhich can hamp	er you to perform your dutie	s? Fit to work =	Yes		
Do you have any kin	d of outstanding loans	/ finance / cred	it card facilities to repay?✓	No 🗆 Yes			
Do you have any kin	d of civil or criminal ca	ses pending aga	inst you in any courts?	o Yes			
What is the reason f	or your Job Search?	looking 1	or Better DOG	Partunity-			
How many jobs you	have applied so far?	Countles	or Better op ( How many interview ca	alls you have receiv	ed so far? 💍 3	5	
What is your talent?	Describe in detail. 9	have a	mpeneuro of	Sales ano	& Markelin	ıg	
alongwith	Procurement	Erepene	enperionce of ne à 2.5 year logistics as As	rs in my	hone	V	
Country One	e Year Enpe	neuce of	logistics as As	sistate and	reger gupor	21	
PCL Certificate	Gulf Experience		h Academic Scores - Mark Sheet	Worked 2+ yrs w			
	Gulf / Intl Driving Lice	ense Pos	t Graduate & Above Education	Promoted in Pre	vious Job		
Fitness Certificate				A			
Fitness Certificate  IT Literacy	Arabic Proficiency	On	Job Training Certificates	Awards or Appre	ciation		
Fitness Certificate IT Literacy	Arabic Proficiency		Job Training Certificates  TS Proficiency	Experience Verif		$\dashv$	
	Arabic Proficiency + Gulf Score	IELT	rs Proficiency		ied		

### (MBA MARKETING)

PROFESSIONAL EXPERIENCE: 4 Yrs (Post Qualification)

CNIL

DOB: 26 Jan, 1987

**CURRENT LOCATION:** Abu Dhabi, U.A.E.

# CAREER OBJECTIVE

I follow a professional approach in imparting my responsibilities. Hence, my interaction with customers, employees and vendors shall reflect the highest standards of ethical trust, teamwork, client focus and integrity that I shall profess.

I have experience of Supply chain management between the Mills Site and Vendors ensuring the smooth, continuous and timely supply of goods and services to the Mills. I have worked with one of the leading group of Pakistan in textile sector, which is NAGINA GROUP as Assistant Manager Procurement, where I was responsible for all the timely and smooth supply within the allocated budgeted amount by minimizing the cost incur.

#### **EMPLOYMENT HISTORY**

November 2013- Present

VIP INTERNATIONAL FZE. SAIF ZONE, Sharjah.

#### Assistant Manager Import Export

#### • IMPORT EXPORT:

- o Managing all the shipments for imports with the shipping lines.
- o Arranging all the documents for import of any particular shipment.
- o Making and arranging all the documents for exports of shipments (coo, fumigation, etc)

#### CUSTOMS:

- Handling all the SAIF ZONE Custom clearance for VIP INTERNATIONAL.
- o Preparation of all customs documents required to enter and exit from Saif Zone Sharjah.

#### ACCOUNTS:

- o All the accounts with the shipping lines and company expenses.
- o Labors salary sheets/ Labors overtime and all other accounts relating to Labors.
- o Maintaining all the petty cash expenses and other expenses.

#### INVENTORY MANAGEMENT:

- o Inventory control and management, along-with monitoring the daily production details.
- Updating and checking the stock positions on daily basis.
- o Designing the proper combination for customers.

#### PRO

- o Making and issuing the entire Visa's for new hiring.
- o Follow-up and making the cancelation for any visa/worker.
- Looking after all the immigration matters for the company.



**NAGINA GROUP** 

www.nagina.com



(Ellcot Spinning Mills LTD/ Prosperity Weaving Mills LTD)

#### **Assistant Manager Procurement**

- Implement sourcing strategies (Import/Local) to support corporate and divisional objectives, providing the company competitive advantage in the areas of materials, supplies, and services.
- Locate, analyze, and develop a consolidated supplier base to meet current and future commodity needs.
- Understand, track, and forecast the key cost drivers and market factors for assigned commodities.
- Preparation and monitoring the monthly budget for monthly purchase.
- Advise on long lead items; coordinate with quantity surveyors to ensure quantities indented are within the budget.
- Preparation and monitoring Purchase Orders.
- Assist in inventory control and monitor price escalations, follow-up for delivery within the required time, take corrective preventive actions as necessary.
- Manage the operation of the warehouse and directs the work of the warehouse staff.
- Monitor material quantities and storage locations.
- Coordinate material inventories and material issue documents.

# December 2009 - December 2010

#### PEPSI CO. INTERNATIONAL (PVT) LTD



Marketing and xSales Operations as ADR (Area Development Representative)

- Focusing on the strategies designed by ADM for catching up the sales points.
- Creating maps of territories and sales teams' allocation as guided by Business Unit Manager.
- Preparation of Sales Analysis Report for each month's progress.
- Reaching the monthly defined target for capturing the market.

#### **EDUCATIONAL QUALIFICATIONS:**

#### FINAL YEAR PROJECT (2010) in MBA MKT.

Launched a new product in Pakistan, with a new company name, using various analyses, forecasting the break even point period, and making the proper marketing strategy for launch till profit generation.

<b>MBA</b> (Marketing) 2007-2010	PAKAIMS (Institute of Management Sciences) Advertising & Customer Services, & Brand Management	3.00 CGPA
<b>B.COM</b> 2005-2007	University of the Punjab (Punjab College of Commerce) Financial & Cost Accounting, Economics	1 <sup>st</sup> Div.
F.Sc (Comp. Sciences) 2003-2005	Garrison Science Degree College Mathematics, Physics, Computer Science	2 <sup>nd</sup> Div.
SSC (Comp. Sciences) 2003	Garrison Boys High School Physics, Chemistry, Computer Science	1st Div.

#### **I.T SKILLS:**

- > Microsoft Office
- ➤ Windows Vista/ 7
- > Certified Linux (Ubuntu) User
- ➤ Web Designing (HTML, ASP)
- Diploma in Corel Draw 11, Flash MX.

#### **INTERESTS & HOBBIES:**

Computer Softwares, Internet Surfing, Swimming, Gymnasium, Hiking, Computer Games, Movies, Music.

#### **REFERENCES:**

Professional and personal references will be provided if required.