**Gulfjobseeker.com CV No:** **103356**

**Mobile +**971505905010 / +971504753686

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CAREER PROFILE

* A first-hand experience as a Medical Representative in leading pharmaceutical companies for the last 2 yrs. Responsible for
	+ Achieve Sales Targets
	+ Develop & Implement Marketing Strategy in designated territories
	+ Conduct Symposiums, Seminars and CMEs
	+ Manage Product launches and Campaigns
	+ Identify new potential markets and conduct market research as and when required
	+ Compile results of the market research and provide feedback to the corporate office and also Product Management team
	+ Manage Company relations with local authorities, stockists and C&Fs
	+ Mentor new hires on field work
	+ Manage vacant territories on a need basis

**WORK EXPERIENCE**

***JANUARY 2008 – December 2008 Micro Labs Pvt. Ltd. Sales Representative***

* + Achieve Sales Targets
	+ Develop & Implement Marketing Strategy in designated territories
	+ Conduct Symposiums, Seminars and CMEs
	+ Manage Product launches and Campaigns
	+ To promote new products by distributing flyers, brochures and other promotional material to Doctors and Chemists
	+ To contact Medical institutions to promote sales

***SEPTEMBER 2012– JUNE 2014 Micro Labs Pvt. Ltd. Sales Representative***

* + Achieve Sales Targets
	+ Develop & Implement Marketing Strategy in designated territories
	+ Conduct Symposiums, Seminars and CMEs
	+ Identify new potential markets and conduct market research as and when required
	+ Compile results of the market research and provide feedback to the corporate office and also Product Management team
	+ Manage Company relations with local authorities, stockiest and C&Fs
	+ Mentor new hires on field work
	+ Manage vacant territories on a need basis

**EDUCATION & CERTIFICATIONS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **School/College/University** | **Year** |  |
| **B. Pharma** | V L College of Pharmacy, Rajiv Gandhi University of Health Sciences, KarnatakaRaichur 584101India | August 2012 |  |
| **D. Pharma** | V L College of Pharmacy, Raichur 584 101Board of Examining Authority, Bangalore | October 2007 |  |

**PERSONAL DATA**

|  |  |
| --- | --- |
| Date of Birth | 21 January 1987 |
| Sex | Male |
| Nationality | Indian |
| Marital Status | Single |
| Computer Literacy | MS WORDMS EXCEL (Working knowledge) |
| Languages Known | Hindi, English, Kannada |
|  | Urdu, Hindi, English, Kannada, Telugu |
|  | Speak |
|  |  |
|  |  |