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| **Gulfjobseeker.com CV No:** **106194****Mobile +**971505905010 / +971504753686To get contact details of this candidatesSubmit request through Feedback Link<http://www.gulfjobseeker.com/feedback/submit_fb.php> | BHAVESH SANJAYBHAI SHAHB.com, MBA (Marketing) Date Of Birth: 27th October 1987Nationality: Indian. |

### CAREER OBJECTIVE

To work in a challenging and creative environment to develop my interpersonal skills, and to grow along with the growth of the organization. Also to contribute my dedication and skills in the continued escalation of company’s goal and vision.

### SUMMER INTERNSHIP

**Market Research for EUREKA FORBES (Raigad, Maharashtra)**

**Objective:** To introduce a new product launched by Eureka Forbes, and to see opportunity and demand of that product in the targeted market.

**Duration:** 2 Months (April and May 2009)

# Work Profile:

* Demonstration of the product
* To educate them about benefits of drinking hygienic water
* Survey of villagers, Doctors and teachers through the medium of questionnaire
* Analysis of Data and making report of the survey
* Road show for the product

### WORK EXPERIENCE

**RAW EDGE INDUSTRIAL SOLUTIONS PVT. LTD. (From May 2012 to till Date)**

Assistant Manager, Research and Mapping

**Key Responsibilities:**

* Material handling
* Customers servicing and relationship building
* Invoice delivery
* Payment collection
* Research and mapping of customers and minerals
* Business Development

**MTS MOBILE DISTRIBUTOR (From July 2010 to February 2012)**

Marketing head

**Key Responsibilities:**

* Team Handling
* Relationship Building with retailers
* Merchandising
* Road shows
* Payment collection
* Accounts maintaining

## OTHER ACHIVEMENTS

* Winner of AI’CAM, in-house college competition of video advertisement
* Winner of AI’PRINT, in-house college competition of print advertisement
* First runner-up of AI’KAAN, in-house college competition of radio advertisement

## ACADEMIC PROJECTS

* **CSR Project** – Visit to head office of HUL & meeting CSR head
* **AICAR Branding** – Target market – MBA training institute, Medium –Questionnaire
* **Market Research** – Advertising & its impact on society- Secondary research (Internet)

## EDUCATIONAL QUALIFICATION

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| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **Percentage** | **Passing year** |
| PGDM | AICAR B-School | 60% | March-2010 |
| B.com | V.N.S.G.U | 52% | March-2008 |
| H.S.C. | G.S.E.B | 71% | March-2005 |
| S.S.C. | G.S.E.B | 61% | March-2003 |

#### ****COMPUTER SKILL****

* Proficient in M.S. Office (Word, Excel, Power Point and One note) & Internet.
* Microsoft Movie maker, Adobe Photoshop.
* Microsoft Dynamics Navision ERP software.

#### ****LANGUAGES KNOWN****

* English, Hindi and Gujarati (Mother Tongue)

#### ****HOBBIES****

* Computer Games, reading books, Travelling and Music.