**Gulfjobseeker.com CV No:** **106650**

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BORN 25/02/1982 IN AHMEDABAD, 32 YEARS OLD

MARRIED – 1 KID (SON), SPOUSE - HOUSE WIFE

 **(P.G. DIPLOMA(JOURNALISM), B.COM(A/C) WITH 10 YEARS EXPERIENCE IN BANKING/FINANCE FIELD.**

**JOB OBJECTIVE**

Aspiring challenging Finance/Accounts/ Business Development position in any industry offering dynamism and autonomy of work

**EDUCATION/DEGREES**

2003 – 2004 P.G. Diploma in journalism (Certification Course)

Sri Sri Centre for Media Studies, Bangalore

2000-2003 B.Com(Accounts)

 Gujarat Univeresity

1998-2000 H.S.C.

 (GSEB, Gandhinagar)

1998 S.S.C.

 (GSEB, Gandhinagar)

**PROFESSIONAL EXPERIENCE**

13-06-2011 TO Asst. Acqisition Manager Ahmedabad

14-12-2014

**(KOTAK**  Job Profile:

**MAHINDRA** Responsible for opening Current Accoounts/Savings Accounts

**BANK)** To build a relationship with the customer and cross-sale/ generate

 Business for other banking products like Life Insurance(LI),

 Deposits (F.D.), Assets, Housing/Personal Loans, Loans Against

 Property, Car Loans etc.

 Achievements:

 Got certificate and medal for ‘Operation Agnee’ (Current Account/

 Savings Account)

22.12.2009 TO Sales Executive Ahmedabad

10.06.2011 Location: Ghatlodiya Branch

**(IDBI BANK)** Job Profile:

 Was responsible for opening Current Accounts/Savings Accounts

13.08.07TO SR.Sales Officer Ahmedabad

20.12.09 Location : Drive-in Branch

(**HDFC BANK)** Job Profile:

 Responsible for sourcing CASA (Current Account- Savings

 Accounts), Fixed Deposits, FD’s and Cross Selling of Life

 Insurance (HDFC Standard Life), GI (Bajaj Allianz)

 Also responsible for cross sale of other Asset products

 Achievement:

 Consistently achieved targets

10.10.06 TO Sales Executive Ahmedabad

09.08.08 Location: C.G. Road : A-Direct(Agency Pay Roll)

**(ABN AMRO BANK)** Ahmedabad

 Was responsible for generation of business of PL’s (Personal

 Loans) for the Bank

 Also was responsible for selling of LI’s for AVIVA LIEF INSURANCE

 Also had a target of selling CREDIT CARDS for ABN AMRO

 Achievements:

 Consistently achieved target during the tenure.

1.1.04 TO Sales Executive (Home Loans) Ahmedabad

1.10.06 Location :(Agency : I-Direct)

**(ICICI BANK)** Job Profile:

 Sourcing of Asset products- HOUSING LOANS and Mortgage

 Loans for the Bank

 Documentation, File clearance for each cases on behalf of each

 Customers

 Regular visit and generation of Referrals from the existing

 Customer

 Achievements:

 Consistently achieved targets.

SKILLS:

Consistency : I like to work on any assignment till it gets completed.

Character: It is the strength of mine, that holds my nature.

Positive: Always optimistic, be it any situation

**LANGUAGE KNOWLEDGE**

English: Can proficiently speak, read and write

Hindi: Have a good command

Gujarati: Fluent, Mother Tongue

**PERSONAL SUMMERY**

**BRIEF:** Love building long lasting and healthy relationships with the customers, friends, relatives.

 Like meeting people accustomed to work under pressure and heavy work loads.

**Nationality:** Indian

“I know the price of success: dedication, hard work & devotion to the things you want to see happen”

- Frank Lloyd Write

**NOTE : References shall be provided on demand**