

🞂**Hesham**

Finance Manager

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| **Executive Summary**  ***"Specialist in high volume portfolio accounts development with a reputation for extreme retention levels"***   * Highly motivated and skilled professional, willing to relocate, seeks career advancement within dynamic, high growth organization that welcomes fresh ideas, initiative, dedication and experience where I can find opportunities for growth both personally & professionally ,lead a team to help it achieve organizational goals , demanding excellence in consistently meeting business objectives and exceeding revenues quotas. * Exceptional ability to work under high pressure, offering 20+ years of significantly increasing responsibilities and a proven track record in both the public and private sector.   **Core Skills and Abilities**   * Cashflow control, Management accounts, financial forecasting, Preparation & Managing budget. * GAAP, Economic awareness, interpreting financial data, Auditing, Strategic thinking. * Predicting future trends, Supervisory skills, Financial regulations, Decision making, Effective delegation. * Conflict resolution, Attention to detail, Communication and Presentation skills, Problems solving, Mentality and analytical thought, Negotiating, High levels of integrity, Punctuality.  **Qualification Highlights**Spearhead all aspects of management support, including communication, troubleshooting...Deep understanding of financial **Know-how** for both Personal and Professional succes, BDP.  * Thrives under the pressure of leadership and business targets. * Technically competent and rapidly adapt to new technologies and possess expertise with MS Word, PowerPoint, Excel, Access, with extensive experience in a variety of software systems and databases using all programs Oracle – ERP – SAP – IFRS - M.S etc.. * Provide robust modeling and reporting to facilitate executive-level decision making * Analytical mind, critical thinking, organizational and leadership abilities. Attention to detail and math skills ,support operations through analysis of key performance indicators (**KPI**) and trends. * Consensus-driven communicator; liaise across various business units and promote organizational success.   **Work Experience** |
| **Physiotherapy Medical Center** Cairo – Egypt **Finance & Admin Manager** **01.2014 – Present**   * Delivered process and control improvements and successfully implemented an ERP system. * Significant contributor to the increase in operating profits from less than $150,000 to more than $2million.   **Wonder Travel & Tourism** Cairo – Egypt **Finance Manager** **2.2013 – 01.2014**   * Developed & Implemented a contingency plan during tough economic conditions to save $200,000 per year.   **Home Investment for Construction** Cairo – Egypt **Finance Manager 01.2012 – 02.2013**   * Recruited and trained 4 team members to improve timescales for closing monthly accounts.   **Nirvana Tavel & Tourism** Abu Dhabi – UAE **Financial Controller** **12.2008 – 12.2011**   * Revamped consolidated **KPI** management reporting to balance operations performance to financial results. * Hired Business Development Manager to target new customers & increased sales by 12%.   **Omeir Bin Youssef Holding Group** Abu Dhabi - UAE **Deputy Finance Manager**  **05.2003 – 12.2008**   * Implemented accounting package from Tab & Fas System to E.Travel Oracle system under ERP **–** SAP. * Contributed to 12% growth trend by developing strategic recommendations.   **Abu Dhabi Women Association** Abu Dhabi – UAE **Senior Internal Auditor**  **03.2000 – 04.2003**   * Improved Internal Audit score from 5 significant issues to 0 in the first year. * Development of administrative communications system and the transition to e-business.   **National Societe Generale Bank (N.S.G.B)** Cairo – Egypt **Supervisor** **05.1993 – 08.1999**   * Contributed to 12% growth trend by developing strategic recommendations for management.   **Education / Certifications**   * **P.D in Modern Financial Techniques, Management & Control** Amadeus Abu Dhabi – UAE. * **P.D in Financial Analysis & Risk Management** Cairo University – Egypt. * **B.Com Accounting Branch – Grade V. Good** Ain Shams University ,Cairo – Egypt * **English High School Diploma** Es-Salam College School, Cairo – Egypt.   **Professional Training**   * **Strategic planning & Execution** University of Virginia. * **Business English Networking** University of Washington. * **Fundamentals of quantitative modeling** Wharton University of Pennsylvania. * **Business development and Successful Manager** Studies in British Council. * **Banking Credit Management – B.C.M** American University in Cairo – AUC. * **Toefel English Certificate 1995** British Council in Cairo. * **Banking of operation principals** C.B.E Central Bank of Egypt. * **Principals of Customer Services** National Societe Genrale Bank S.A.E - N.S.G.B – M.B. * **Training at Operation Departments** Cairo and Paris Bank – CPB - Marghany branch. * **Computer High Courses** Al-Ahram Management & Computer Center – AMAC.   *N.B.: Major details of technical courses are illustrated in an attached copy*  **Language Skills**   * Arabic : Mother Tongue * English : Fluent * French : Intermediate |