

🞂**Hesham**

Finance Manager

Hesham.162852@2freemail.com

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| **Executive Summary*****"Specialist in high volume portfolio accounts development with a reputation for extreme retention levels"**** Highly motivated and skilled professional, willing to relocate, seeks career advancement within dynamic, high growth organization that welcomes fresh ideas, initiative, dedication and experience where I can find opportunities for growth both personally & professionally ,lead a team to help it achieve organizational goals , demanding excellence in consistently meeting business objectives and exceeding revenues quotas.
* Exceptional ability to work under high pressure, offering 20+ years of significantly increasing responsibilities and a proven track record in both the public and private sector.

**Core Skills and Abilities*** Cashflow control, Management accounts, financial forecasting, Preparation & Managing budget.
* GAAP, Economic awareness, interpreting financial data, Auditing, Strategic thinking.
* Predicting future trends, Supervisory skills, Financial regulations, Decision making, Effective delegation.
* Conflict resolution, Attention to detail, Communication and Presentation skills, Problems solving, Mentality and analytical thought, Negotiating, High levels of integrity, Punctuality.

**Qualification Highlights**Spearhead all aspects of management support, including communication, troubleshooting...Deep understanding of financial **Know-how** for both Personal and Professional succes, BDP.* Thrives under the pressure of leadership and business targets.
* Technically competent and rapidly adapt to new technologies and possess expertise with MS Word, PowerPoint, Excel, Access, with extensive experience in a variety of software systems and databases using all programs Oracle – ERP – SAP – IFRS - M.S etc..
* Provide robust modeling and reporting to facilitate executive-level decision making
* Analytical mind, critical thinking, organizational and leadership abilities. Attention to detail and math skills ,support operations through analysis of key performance indicators (**KPI**) and trends.
* Consensus-driven communicator; liaise across various business units and promote organizational success.

**Work Experience** |
| **Physiotherapy Medical Center** Cairo – Egypt **Finance & Admin Manager** **01.2014 – Present*** Delivered process and control improvements and successfully implemented an ERP system.
* Significant contributor to the increase in operating profits from less than $150,000 to more than $2million.

**Wonder Travel & Tourism** Cairo – Egypt **Finance Manager** **2.2013 – 01.2014*** Developed & Implemented a contingency plan during tough economic conditions to save $200,000 per year.

**Home Investment for Construction** Cairo – Egypt **Finance Manager 01.2012 – 02.2013*** Recruited and trained 4 team members to improve timescales for closing monthly accounts.

**Nirvana Tavel & Tourism** Abu Dhabi – UAE **Financial Controller** **12.2008 – 12.2011*** Revamped consolidated **KPI** management reporting to balance operations performance to financial results.
* Hired Business Development Manager to target new customers & increased sales by 12%.

**Omeir Bin Youssef Holding Group** Abu Dhabi - UAE **Deputy Finance Manager**  **05.2003 – 12.2008*** Implemented accounting package from Tab & Fas System to E.Travel Oracle system under ERP **–** SAP.
* Contributed to 12% growth trend by developing strategic recommendations.

 **Abu Dhabi Women Association** Abu Dhabi – UAE **Senior Internal Auditor**  **03.2000 – 04.2003** * Improved Internal Audit score from 5 significant issues to 0 in the first year.
* Development of administrative communications system and the transition to e-business.

**National Societe Generale Bank (N.S.G.B)** Cairo – Egypt **Supervisor** **05.1993 – 08.1999*** Contributed to 12% growth trend by developing strategic recommendations for management.

**Education / Certifications*** **P.D in Modern Financial Techniques, Management & Control** Amadeus Abu Dhabi – UAE.
* **P.D in Financial Analysis & Risk Management** Cairo University – Egypt.
* **B.Com Accounting Branch – Grade V. Good** Ain Shams University ,Cairo – Egypt
* **English High School Diploma** Es-Salam College School, Cairo – Egypt.

**Professional Training*** **Strategic planning & Execution** University of Virginia.
* **Business English Networking** University of Washington.
* **Fundamentals of quantitative modeling** Wharton University of Pennsylvania.
* **Business development and Successful Manager** Studies in British Council.
* **Banking Credit Management – B.C.M** American University in Cairo – AUC.
* **Toefel English Certificate 1995** British Council in Cairo.
* **Banking of operation principals** C.B.E Central Bank of Egypt.
* **Principals of Customer Services** National Societe Genrale Bank S.A.E - N.S.G.B – M.B.
* **Training at Operation Departments** Cairo and Paris Bank – CPB - Marghany branch.
* **Computer High Courses** Al-Ahram Management & Computer Center – AMAC.

*N.B.: Major details of technical courses are illustrated in an attached copy***Language Skills*** Arabic : Mother Tongue
* English : Fluent
* French : Intermediate
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