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**Gulfjobseeker.com CV No: 113790**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

**Objective**

**I want to be associated with a progressive organization that provides me with the opportunity to apply my managerial skills to abreast with latest trends and technologies, and be a part of team that works towards growth of the organization and thereby gain satisfaction in all aspect of professional life.**

**Scholastic Record**

|  |  |  |
| --- | --- | --- |
| **2009 - 2011** | **MBA (Marketing )** | ***Suresh Gyanvihar University ,Jaipur with 65%*** |
| **2006 - 2009** | **B.Com** | ***St. Mary's college, Hyderabad with 61%*** |
| **2005 - 2006** | **Intermediate** | ***CEERI vidya mandir, Pilani*** |
| **2002 - 2003** | **High school** | ***Bhartiya Vidya Bhavans, Gulbarga(Karnataka)*** |

**Summer Internship**

|  |  |
| --- | --- |
| **Organization** | **COX AND KINGS ,JAIPUR** |
| **Project Title** | **NEW CUSTOMER DEVELOPMENT** |

**Industrial Exposure**

* **Attended Industrial tours held by college**
* **Rajashree cement, Aditya nagar(Karnataka)**
* **Saras Jaipur dairy**
* **Bosch Pvt. Ltd Jaipur**

**Achievements**

|  |  |
| --- | --- |
| **Extracurricular** | * **Was School Captain of my school**      * **Organized Event Marketing Magma as a Core Committee Member (2010)** * **Participate in Inter college fest in MEERUT (2011)** * **Organized our College Fest (EXBURANCE 2011) as a Core Committee Member** * **Was in Interaction Team of AAYAM 2011** |

**WORK EXPERIENCE :**

**May 2010 to June 2012**

**Leo Impact Security Services Pvt. Ltd (JAIPUR)**

**(As Asst. Marketing Manager)**

**Responsibilities:**

Manage and coordinate all marketing, advertising and promotional staff and activities

Conduct market research to determine market requirements for existing and future

products

Analysis of customer research, current market conditions and competitor information

Develop and implement marketing plans and projects for new and existing products

Manage the productivity of the marketing plans and projects

Monitor, review and report on all marketing activity and results

Determine and manage the marketing budget

Deliver marketing activity within agreed budget

Develop pricing strategy

Liaison with media and advertising

**July 2012 to October 2013**

**SUN SERVICES FORKLIFT PARTS Pvt. Ltd.**

**(As Asst. Manager Sales)**

**Responsibilities:**

Manage the sales and marketing of north India region (Delhi NCR, Haryana,

Rajasthan, Uttarakhand, U.P Etc)

Develop new customers for the company and enhance the sales.

Manage old and new clients and solve their problems related to the products of company.

Plan Sales Activities assigned

Manage order closures, billing interface and payment collections

Track and create leads and opportunities in the region

Interface with customers, OEMs & Consultants in the region and obtain approvals for the Company

**Jan 2014 to present**

**EFF N’ BEE HOSPITALITY Pvt Ltd.**

**(As Admin & Sales officer)**

**Responsibilities:**

Look after the showroom And meeting of clients in showroom to give detail knowledge about company product

Develop new customers for the company and enhance the sales.

Plan Sales Activities assigned

Track and create leads and opportunities in the region

Develop and implement marketing plans and projects for new and existing products

**Hobbies & Interest**

* **Playing cricket & Table Tennis**
* **Listening to music and dancing**
* **Interacting with people**
* **Travelling places**

**Proficiencies**

* **MS Office ,Ms Word, Internet**
* **Microsoft Windows 98,XP, windows7**
* **Visual Basic , SQL**
* **Tally Erp 9**

**Personal Information**

* **Date of Birth : 06 AUG 1986**
* **Sex : Male**
* **Language known : Hindi, English**

**DECLARATION**

**I hereby declare that all the pieces of information provided above by me are true and correct to the best of my knowledge and belief.**