

**MOHAMMED**

[**MOHAMMED.194338@2freemail.com**](mailto:MOHAMMED.194338@2freemail.com)

**JOB OBJECTIVE**

Seeking middle level assignments in the areas of Procurement Management / Logistics Operations with a leading organization of repute

**PROFILE SUMMARY**

* **A result oriented & performance driven professional** with **over 6 years** of experience in:

~Procurement Management ~Logistics Operations ~Inventory Management

~Vendor Development ~Material Management ~Shipping Operations

~Supply Chain Management ~Documentation ~Team Management

* Presently associated with **ASMAK (International Fish Farming Company Holding PJSC), Location as Seafood Procurement & Logistics Executive**
* Expertise in **purchase /procurement management activities**for fresh chilled and frozen seafood products through planning & techno-commercial negotiations from various sources
* **Skilled in supervising & controlling the logistics processes & services at vendor’s end** and providing valuable suggestions for efficiency enhancement
* **Proficient in overseeing** receipt, inspection, storage, inventory and distribution of raw material & finished goods
* Adroit in **formulating sourcing strategies, vendor identification / development, supply chain management** and assessment to strengthen effectiveness
* Exceptional **negotiation & relationship management skills with ability to relate to people at any level of business**
* An effective communicator with strong planning, analytical, planning, problem solving and people management skills

**CORE COMPETENCIES**

* Designing strategies for indigenizing products thus saving cost and revenue for the company
* Sustaining existing network, scheduling & planning for supply materials distribution and ensuring timely distribution
* Managing planning for materials from vendors for achievement of targets within specified parameters and meeting organizational objectives / goals
* Formulating and implementing the procurement strategy by developing / modifying strategy for purchase and establishing methods to achieve project targets and resource planning
* Monitoring receipt, storage, return of unsold stock, transactions between inward and outward raw materials
* Implementing & executing inventory control systems to avoid over-stocking and out-of-stock that causes financial losses for the company
* Receiving L/C drafts after confirmation of the order along with the payment terms throughBank L/Cs(letter of credit) for checking and verification
* Receiving cargo shipping document drafts post supplier shipment for approval andensuring that all documents comply with the UAE regulations as per the L/C terms & conditions
* Handling supply chain for distributing goods in warehouse for achievement of targets within specified parameters
* Creating & sustaining a dynamic environment that fosters the development opportunities and motivates high performance amongst team members

**ORGANIZATIONAL EXPERIENCE**

**Since Oct’07 ASMAK (International Fish Farming Company Holding PJSC), Ajman UAE**

**Growth Path:**

Oct’07-Nov’09: Logistics Officer

Dec’09-Nov’12: Logistics and Procurement Officer-General Purchase

Dec’12-Present: Seafood Procurement & Logistics Executive

**Key Result Areas:**

* Looking after complete procurement activities for fresh seafood products like Mediterranean Sea Bream, Sparus, Aurata, Sea Bass like Dicentrarchus Labrax, Norwegian Salmon such as Salmo Salar, Ugandan Nile Perch Fillet like Lates Niloticus and Indian &Pakistani White & Vannamei Shrimps for the company
* Overseeing purchasing operations like frozen seafood products like Shrimps, Cephalopods, Wild, Farmed Fish, etc.
* Accountable for procuring the fresh chilled and frozen seafood products for company wholesale and value added divisions for streamlining operations
* Monitoring seafood market to identify products quality across the globe
* Responsible for supervising transport & freight functions on daily basis within UAE
* Working for clearing the import and export cargo functions through customs
* Assessing the arrival of vessels in ports on weekly basis and maintaining document for the same
* Interfacing with port authorities for clearance of import cargo from UAE Ports
* Coordinating with:
* Customs Department (Port Authority) and various other clearing agents for materials clearing purposes
* Insurance companies and Legal Insurance Officer for various legal issues relating to materials
* Supervising Logistics and General Purchase Teams

**Highlights:**

* Successfully hired various QCs from Vietnam, India and China in2013
* Efficiently streamlined the forecasting process, making timely plans for materials thereby ensuring timely availability of accurate stocks.
* Actively involved in rendering training to the new recruits on logistics, purchase & various other aspects of supply chain.

**IT SKILLS**

* Well versed with:
* MS Office (Word, Excel and PowerPoint)
* Windows 8, 7 and XP
* Oracle Based ERP

**CERTIFICATION**

* APICS Certified Supply Chain Professional (CSCP) in 2012

**EDUCATION**

2002 B.Com. from Kakatiya University, Andhra Pradesh