**Gulfjobseeker.com CV No:** **23232**

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To get contact details of this candidates

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**Career Objective:**

Looking forward for an opportunity in a challenging environment, where I can utilize my skills in contributing effectively to the success of the organization and also for the improvement of my personal skills.

**Profile & Strengths**

 Acquired fair knowledge of languages with a constant interest in gaining information regarding new advances.

 Fair talent for problem solving and ability to handle multiple functions and activities in high pressure environments with tight deadlines.

 Highly motivated, sharp, quick learner, having a strong work ethics and continuously striving for self-improvement. Competent, diligent & result oriented.

**Work Experience:-**

**CITI BANK CARDS Experience: December 2013 to August 2014**

* Worked for Supreet Business Solutions Pvt. Ltd. as a Relationship Officer.
* Promote credit cards to customers
* Involved in sales campaigns & road shows
* Deliver individual’s sales target that are defined by the Bank
* Making regular cold calls
* Making telephonic calls to the potential customers and leads

**Practitioner CRM operations for IBM global process services from March 2013 to November 2013**

* Working with IBM for amazon.com process
* Handle queries of customers regarding the products they purchase online on amazon.com
* Making refunds and replacement for the disputed products
* Arranging returns for the products
* Assist the customer if they are facing any issue while shopping online or in using website.
* Follow ups for the cases.

**Sales Executive for Client Connexion Pvt Ltd from August 2012 to February 2013**

* Had joined CCIPL (Citi Bank Card) as Sales Executive.
* Was promoting Citi Bank Shopper Stop Card.
* Was operating at the Approval rate of 58%.
* Cover whole shopper stop alone.

**Extra-Curricular Activities:-**

* Online test of storage technology organized by EMC2 dated 13-Nov-2010 hosted

at Integral University, Lucknow, U.P., India.

* Workshop conducted by HCL Career Development Center on red hat Microsoft and Cisco.

**Area of Interest:-**

Marketing and Sales, Client Service (B2B)

**Academic Qualification- B. Tech. (Computer Science and Engineering)**

|  |  |  |  |
| --- | --- | --- | --- |
| **Name Of Institution** | **Course** | **Year** | **Board / University** |
| Integral University, Kursi Road, Lucknow, India | B. Tech. | 2008-12 | Integral UniversityKursi Road Lucknow, U.P., India. |
| Aminabad Inter CollegeLucknow, India | Intermediate | 2007 | Uttar Pradesh Board of Education, India |
| Aminabad Inter CollegeLucknow, India | High School | 2005 | Uttar Pradesh Board of Education, India |

**Personal Particulars:-**

Date of birth : 06/02/1989

Nationality : Indian

Gender : Male

Marital Status : Single

Languages Known : English, Hindi & Urdu.