SYED

SYED.208640@2freemail.com

OBJECTIVE

APPLICATION FOR SALES EXECUTIVE

 An ambitious, highly motivated and energetic sales executive with excellent marketing and business development skills. Experience of managing sales and merchandising for established retail outlets, franchises and international brands. Results orientated professional with a proven ability to get results, generate revenue, improve service as well as reduce costs. Over 05 years marketing experience of working in competitive industries and successfully identifying, developing and managing new business opportunities within these markets.

Personal Details

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|  | Date of Birth | 12/Jan/1991 |
|  | Gender | Male |
|  | Nationality | Pakistani |
|  | Religion | Muslim |
|  | Marital Status | Unmarried |
|  | Visa Status | Residence Visa |
|  | Languages | English,Arabic,Urdu,Hindi,Punjabi |
|  | Education |  |

> Matriculation (Computer Science) from Karachi board in 2007

> intermediate (Commerce) from Karachi board in 2009

> Graduate (B.COM)

Experiences

 2 year work in Pakistan in Honda Motors as a trainee sales officer

 1year and 7 month work in dubai as pro and sales representative

DUTIES

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 Maintain and develop good relationship with customers through personal contact or meetings or via telephone etc.

 Must act as a bridge between the company and its current market and future markets.

 Display efficiency in gathering market and customer info to enable negotiations regarding variations in prices, delivery and customer specifications to their managers.

 Help management in forthcoming products and discuss on special promotions.

 Review their own performance and aim at exceeding their targets.

 Record sales and order [information](http://www.jobawareness.com/chief-information-officer.asp) and report the same to the sales department.

 Provide accurate feedback on future buying trends to their respective employers.

SKILLS

 Customer Service, Meeting Sales Goals, Closing Skills, Territory Management, Prospecting Skills, Negotiation, Self-Confidence, Product Knowledge, Presentation Skills, Client Relationships, Motivation for Sales. Fast typing

Word excel able to learn new software quickly

REFERENCE

 *Will be furnished, if required*.