|  |  |
| --- | --- |
| **SERGI**  UAE.  Mobile: C/o 971505891826  E-mail: [sergi.209177@2freemail.com](mailto:sergi.209177@2freemail.com) | SERGI PHOTO |

|  |
| --- |
| **Objective** |
| Looking forward to work with a professionalorganization where I can utilize my Technical & creative skills and Managerial abilities, with potentials for growth along with the Organization. |

|  |
| --- |
| **Professional Experience** |
| * Working as a Business Development Executive with Vox Populi (IT & Advertising) Dubai, UAE * Duration: 23 Feb 2013 till dated   **Job Description**:  - Professionally and effectively employs sales skills to achieve targeted sales.  - Effectively communicate with clients to gain commitment to purchase.  - Maintain regular contact with Key Clients.  - Have to demonstrate a full knowledge of all products, relevant selling points and  benefits.  - Identify and develop sources of potential clients.   * Worked as a Sales Manager with Swab Enterprises (Garment Manufacturer) India * Duration: 26 May 2010 to 30 November 2012 **Job Description**:   - Implementing marketing strategies; analyzing trends and results.  - Maintains sales volume, product mix, and selling price by keeping current with supply and demand, changing trends and competitors.  - Maintains sales staff by recruiting, selecting, orienting, and training employees.  - Implements sales programs by developing field sales action plans.     * Worked as Process Associate in UST Global, Techno park, Trivandrum, Kerala * Duration: 30Nov 2009 to 17May 2010   **Job Description**:  -Attending Query Mails/Calls and auctioning them.  -Implements process improvements on customer service.  -Maintaining database of projects. |

|  |
| --- |
| **Other Experience** |
| * Worked as an Event Coordinator with Infinity Event Management Company India. * Duration: 1st February 2008 to 30th June 2008 * Worked as an Assistant Program Producer in Channel WE (Kairali TV) Malayalam Communications Ltd. India. * Duration: 14th August 2007 to 31st December2007 * Worked as a cameraman for two Short Films and three Documentaries * Took one Documentary based on tourism in Kodaikanal. |

|  |
| --- |
| **Personal Skills** |
| Managing, organizing, coordinating, ability to work under pressure, time management, administrative skills, analytical skills, Planning, computer literacy, multitasking, problem solving abilities, positive attitude, good communication skills, ability to deal with people, customer service orientation, willingness to learn.  Languages Known : English, Hindi, Malayalam, Tamil |

|  |
| --- |
| **Technical Skills** |
| * MS Office * Adobe Photoshop * Graphic Design * Windows / Mac Operating System * Editing & Sound Mixing |

|  |  |
| --- | --- |
| **Interest & Hobbies** | **Strengths** |
| * Networking with people * Photography * Traveling * Driving and Exploring Places | * Admin, Sales & Marketing nuance * Ability to adapt to changes easily * Good communication skills * Quick Learner & Hard Working |

|  |  |  |
| --- | --- | --- |
| **Academic Qualifications** | | |
| **Year** | **University** | Course |
| 2007 | Hindusthan College of Arts and Science, Bharathiyar University | B.Sc. Visual Communication |
| 2010 | Calicut University | MBA |

|  |  |
| --- | --- |
| **Personal Information** | **Details** |
| Full name | Sergi |
| Date of Birth / Age / Sex | 05 Feb,1985 / 28 yrs. / Male |
| Religion | Islam |
| Passport Valid up to | 19/06/2017 |
| UAE Driving License | Light Motor Vehicle |

**Declaration**I hereby declare that the above written particulars are true to the best of my knowledge and belief.