**ROBERTS**

E-mail: [Roberts.210125@2freemail.com](mailto:Roberts.210125@2freemail.com)

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CAREER OBJECTIVE

To be a relevant participant in a dynamic and challenging work environment that would afford me the opportunity to utilize my experience, education and skills to contribute meaningfully to the overall goals of the organization.

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SKILLS

* Superb communication, interpersonal, time management, analytical skills.
* Strong strategy and business development skills.
* Ability to develop, motivate and lead teams to set targets.
* Sound client base building, relationship management and customer service skills.
* Effective business and corporate management skills.
* Expertise in Technology or ICT products and services.
* Outstanding ability to professionally and effectively deliver presentations to both small and large groups.

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Relevant experience & accomplishments

* Experienced in customer service, relationship management.
* Demonstrated business development, structuring, negotiation and closing skills.
* Experienced in corporate and commercial sectors including manufacturing, breweries, packaging, mining, construction, steel, oil & gas, FMCGs and telecoms.

Career

**INSTITUTE OF CHARTERED PORTFOLIO MANAGEMENT July 2014-Oct 2016**

**IT Officer & Membership Service Officer**

Responsible for membership services/sales & marketing, IT Officer for the institute

Responsible for promoting the company brand to key buyers as well as developing and maintaining commercially productive relationships and businesses with both new and existing clients using technology and ensure enhanced web presence for the Institute.

* Identifying market trends, gaps and niches.
* Leveraging on my professional knowledge to develop strategic business development plans and back to back sales strategies.
* Develop incentive and marketing programmes for customers.
* Conducting client presentations and negotiations.

**A.G. RICHMONDS LIMITED, ENGINEERING & TELECOMMUNICATION Dec 2005 –Jan 2007**

**Trainee Site Engineer & supervisor**

* Inventory, supplies, stock management, requisitions and market survey.
* Trainee Site Engineer & supervisor
* Conduct door-to-door logistics to small, medium and large business clients

EDUCATION

* Twintech International University College of Technology, Malaysia.

(BSc Hons. In Business Information Technology) 2008 - 2011

* General Certificate of Education

(GCE Advanced Level) 2005 - 2006

* Imala Community Grammar School, Abeokuta Ogun State Nigeria.

(Senior Secondary Certification Examination SSCE O/Level). 1995 - 2001

* Ihioma Primary School Agbor, Delta State

(First School Leaving Certificate) 1988

**RESEARCH ARTICLES AND PROJECTS PRESENTED**

1. BSc (Hons.) In Business Information Technology

User Acceptability and Usability of Internet Banking In Nigeria:

Case study of Zenith Bank Plc Lagos, Nigeria.

Additional Skills

* Computer Ability: Expert
* Good Communication & Interpersonal relationship skills.
* Good problem solving skill and teamwork.
* Ability to work independently with less supervision
* Outspoken and polite

**PERSONAL DATA:**

Date of birth: 10th Sept 1985

Sex: Male

Marital Status: Engaged

Home Town: Umunede

State of Origin: Delta State

**INTERESTS**

Socializing, Investment and networking

**HOBBIES**

Reading, Swimming, playing squash, Football and lawn tennis

**REFERENCES**

To be supplied on request.