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| --- | --- | --- | --- | --- |
| Objective | | Seeking for work combatable with my profession and develop, increment my skills and knowledge | | |
| Date of birth | | 31 March 1974 | | |
| Education | | 1994–1999 **Ain Shams University** Cairo   * B.A., of Science in Special Physics. | | |
|  | | 1991–1994 **El-Hosaineia secondary School** Cairo   * G.S.S. scientific department | | |
|  | | | | |
| Latest Certificates | | 8/2014 ***Symantec*  Certificates** Kuwait   * Sales Expert in Symantec Backup Exec 2014. * Symantec Sales Expert in Symantec Cluster Server 6.1–   Business Continuity/HA/DR.   * Symantec Sales Expert in Symantec Enterprise Vault 11. * Symantec Sales Expert in Symantec Storage Foundation 6.1 – Storage   Management – Business Continuity.   * Symantec Sales Expert in Symantec Enterprise Vault.cloud (March 2013) .   9/2001– 11/2002 **IBM Certificates** Cairo.   * DB2UDB version. 6 & 7 Administration Expert.. * DB2 UDB version. 6 & 7 administration certificate. .   10/2001 – 4/2002 ***CISCO* Certificates**  Cairo   * CISCO Certified (CCNA) | | |
|  | | **Summary of Attended Tracks** | | |
| Sales And Marketing | | 5- 2006 **ISV Community (Microsoft)** Cairo   * Marketing study * Marketing Strategy and Planning * Gap Analysis | | |
|  | | 2- 2004 **Amak Tranning Center ( Al-Ahram)** Cairo   * Sales Professional Track . | | |
| Unix / Linux | | 12/2002– 3/2003 **Shooter(IBM Authorized education center)**  Cairo   * Linux basics * Commands and utility. * Power user * Linux Networks (TCP/IP) * Linux Administration * Apache Server * Samba. | | |
| IBM Tracks | | 9/2001– 4/2002 **IBM DB Administration Track** Cairo   * DB2 Family Fundamentals (CF03). * Modeling & design (CF18) * DB2 SQL Workshop (CF12). * DB2 SQL Workshop for Experienced User (CF13) * DB2 Universal Database Administration Workshop (CF23). | | |
|  | | 9/2001– 4/2002 **IBM DB Programming Track** Cairo   * DB2 Universal Database Programming Fundamentals (CF10). * DB2 Universal Database Advanced Programming (CF11). | | |
|  | | 9/2001– 4/2002 **IBM fundamentals Track**  Cairo   * MS-Windows 2000 & 2000 server fundamentals & administration. * MS-Office 2000 (Word, Excel, PowerPoint). * Web page authoring fundamentals (HTML). * Database Design Methodology (prosoft.com). | | |
|  | | 9/2001– 4/2002 **IBM Business & Management Track** Cairo   * Principles of marketing Management. * Project management. * E-business & E-commerce fundamentals. | | |
| Networking Tracks | | 10/2001-4/2002 **Allied** **Center**  Cairo   * Advanced network (CISCO)   4/2001– 5/2001 **Intelligent (Training Center)** Cairo   * MCSE (win2k Prof.) * MCSE (win2k server Administration / Infrastructure). (Attendance only) | | |
| Programming | | 9/1997– 5/1999 **AinShams University** Cairo   * Basic Computer Language as (Basic, Fortran, C,C++) | | |
| (Career History) | | Experience | | |
|  | | 1/2012- Tell now Universe computers Kuwait  Service Sales Eng.  Sales for services for Network ,IP Telephony , and security systems   * CISCO Systems * Avaya Systems * Security systems Iron Port , Juniper. * Wireless Solutions (Aruba,CISCO) | | |
|  | | 5/2010- 1/2012 Fast Telco Telecom services Kuwait  Account Manager  Sales for Internet services , Data connections , VoIP Solutions   * CISCO Systems * Internet services * Security systems & Data management systems. * Network Solutions (CISCO) | | |
|  | | 5/2006- 4/2010 Zak Solutions for Computer Kuwait  Account Manager  Sales for hardware, Software , and network Solutions   * ERP, CRM, SCM, SRM, BI “Oracle enterprise resource solutions” * Dell Servers * Security systems & Bandwidth management systems. * Network Solutions (CISCO) * Technical Services. | | |
|  | | 9/2005 – 4/2006 Eagles for Software and IT (Part Time) Cairo  Sales Manager. for Software Systems   * POS * ERP systems * Engineering Software. * TQM Software * HR systems (Personal , Payroll) | | |
|  | | 8/2003 – 3/2006 **MenaCom Telecom**. (Member of NTC group) Cairo  (**Now Soficom** **Telecom**) (Member of NTC group)  Senior Account Manager   * DSL * VoIP * Frame Relay * Wi Fi * VPN | | |
| Personal Skills | * Have a good Presentation and Communication skills. * Professional in sales and sales studies . * Have a Good knowledge in marketing studies and Gap Analysis . * Professional in (OS) like Win9x, WinMe, WinNT, Win2000, WinXp. * Creating static & dynamic. web page by HTML, FrontPage, DreamWaver and link it with DB…. Etc. * Good user for Office97/2k/xp/2003 word, excel & power point. * EWB(Electronic Work Bench). * ASP. | | | |
| Near Future Planning | .   * I have develop my skills in IT field (Networks , DB , Programing) * I have develop my skills in Sales and Marketing. * I have develop my skills and prepare to have MBA | | | |
| Languages | Language | | **English** | **Arabic** |
| Read | | V. Good | Mother Tongue |
| Write | | V. Good |
| Understand | | V. Good |
| Interests | * Cultures like Reading, Internet, and Computer science. and Sales. * Like to make a new relationshipsl * Sports like Foot Ball, Hand Ball, Tines. * Physics * Teaching . * Volunteer work. | | | |
| Marital Status | Married and have 2 Kids. | | | |