**CURRICULUM VITAE**

**Gulfjobseeker.com CV No:** **1296564**

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To get contact details of this candidates

Submit request through Feedback Link

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**OBJECTIVE**

To handle challenging role in creative and rewarding environment, where I can learn new things, commit myself and to make best utilization of my skills and abilities to work.

**PROFESSIONAL EXPERIENCE**

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| IMEX AUTO PVT. LTD.  **New Delhi, India.****( IMEX is Importer, supplier and trader of auto electrical products like ignition cables, ignition coils, regulators, rectifiers**)Since 3rd March 2010 to till date  **Position- Marketing Manager - ( North Region )****Key Responsibility Area:*** Framing marketing strategy according to the market demands.
* To initiate and manage sales promotional activities.
* Generating Business from potential distributor and industrial.
* Setting up monthly sales, working in teams, maintaining customer relationship, coordinating with different departments.
* Creating awareness about product concept in the area.
* Maintaining relationship with distributor.
* Ability to coordinate and synchronize well with the team members
* Ability to manage front office and customer interaction.
* Capable of using my interpersonal skills to bring about team effectiveness
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| 5th Aug 2009 to 1ST March 2010 **H & H PHARMACEUTICA PVT. LTD** Surat, Gujrat, India. **Sales Officer** * Generating Business through potential distributors/ retailers.
* Maintaining relationship with the distributors.
* After Sales Service
 |
| 15th Aug. 2007 to 30TH July 2009  **RELIANCE** HR SERVICES PVT. LTD. (REL. COMM.) Pune, India **Management Trainee*** Advising customers to buy Products and services, satisfying their needs.
* Building and maintaining healthy business relations with high net worth and corporate clients, ensuring high customer satisfaction
* Generating sales & achieving Targets
 |
| 3rd April ’05 to 31st Oct ’05 **TELEGROUP INFOCOMM (REL. INFOCOMM).** Lucknow, India.**Sales Executive** * This profile has also provided me an opportunity to work in a group and act as a team leader where I have shown my leadership quality.
* Generate business through own contacts & prospects given by direct interaction.
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**PROFESSIONAL QUALIFICATION**

* Completed **Master in Marketing Management (MMM)** (2006-2008) from Institute Of Business Management & Research affiliated to PUNE UNIVERSITY
* 10 days experience **certificate for NIIT as New Branch Promoter & Sales Promoter** for their course (especially GNIIT & BHAVISHYA JYOTI SCHOLARSHIP EXAM) in PUNE.

**EDUCATION**

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| --- | --- | --- |
| DEGREE | BOARD/UNIVERSITY | YEAR OF PASSING |
| B. Com | Lucknow University, INDIA | 2005 |
| HSC | C.B.S.E., INDIA | 2001 |
| SSC | C.B.S.E., INDIA | 1999 |

**IT QUALIFICATION**

Diploma in Computer Application

Diploma in Financial Accounting

##### Platform : Windows 2003 server and Windows 7

* Programming Language : HTML.
* DBMS : MS Access
* Packages : MS-Office

**PROJECTS**

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| --- | --- | --- |
|  | **SUMMER INTERNSHIP** | **WINTER INTERNSHIP** |
| **COMPANY** | Reliance Communication | Nitin commercials Pvt. ltd. (Service provider of ICICI Bank Ltd.) |
| **TOPIC** | To identify the sales potential and sales distribution for individual and corporate customers” | Public opinion about Report on ICICI BANK CREDIT CARDS |
| **DURATION** | 10th June 2007 to 10th Aug. 2007 | 15th Dec 2006 to 10th Jan 2007 |

**EXTRA ACTIVITIES**

* Gaining and inside knowledge of Manufacturing and Sales of different types of batteries during the visit to EXIDE (Manufacturing Unit) in Pune.
* Co-ordinate for CMDA IT Expo – 2008 as a part of Staff – Committee in Pune, India.
* Co-ordinate for MCCIA Pune Expo – 2007 as a part of Staff – Committee.
* Actively participated in sports competition.
* Actively participated in Drama Competition.

**PERSONAL DETAILS**

* Date of Birth :  27-DEC-1983
* Status : Male/Single
* Nationality  : Indian
* Languages Known : English & Hindi.
* Hobbies  : Playing cricket, listening music and visiting new places.
* Strengths  : Optimism, Confidence, Positive Attitude, Self-Motivated .
* Total Experience : 5 year 10 months

##### **DECLARATION**

I hereby declare that all the above information is true to the best of my knowledge and it will be supported by original documents, which would be provided when it is needed.