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# Career Objective

Curriculum Vitae

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To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

My Objective is to gain employment and display my skills, great work ethic and positive attitude to an employer that will be proud of the decision they made in hiring me.

# Areas of Expertise

Money Exchange Bureau (1 Year- 3 Months Gulf Experience in Abudhabi Sector)

. Branch Administration **.** AML Compliance **.** Authorisation of Stock movements and JVs

**Banking & Finance (15 years)**

## Insurance Credit Control Investments Customer Relation

Sales & Marketing (4 ½ years)

## Business DevelopmentMarket Survey Sales Promotion Team Building

H.R & Administration (1½ years)

## Personal Affairs Staff Training Staff Assessment and Promotion

**Professional Qualification**

### M.Com

* + **NCFM Certificate Capital Market Module, Reg. No. NFCM -00000 491848**
  + **Diploma in Financial Accounting** (course attended)

# Employment History

Year : 20th February, 2013 – 31st May 2014

Position : Branch Head

Company : M/s AL AHALIA MONEY EXCHANGE BUREAU GROUP, UAE.

Year : April, 2008 – 11th February 2013

Position : Branch Manager

Company : M/s MUTHOOT FINANCE COMPANY LTD

Year : June, 1997 – March, 2008

Position : Area Manager

Company : M/s INTEGRATED FINANCE GROUP

Year : November, 1995 – May, 1997

Position : Executive-Purchase and Personnel Affairs

Company : M/s BABY MARINE INTERNATIONAL

Year : January, 1993 – October, 1995

Position : Sales Executive

Company : M/s. KITEX LTD

Year : May, 1991 – October, 1992

Position : Sales Officer

Company : M/s. HANS Marketing & Services PVT LTD

Professional Expertise & Significant Achievements

* + Planning and executing annual sale budget.
  + Responsible for managing portfolio of Corporate and Commercial Clients.
  + Monitoring Credit policy and ensuring excellent service delivery to Customers.
  + Processing month-end closings and monthly reports.
  + Managing multiple tasks with competing priorities.
  + Formulate marketing strategies to increase the business volume and improve profitability.
  + Coordinate and Conduct local events and Market surveys.
  + Appointment & Training of spotters, Brokers and Dealers.
  + Acting as a connecting link in between the Clients and the company.
  + Co-coordinating projects on Market development and implementation of promotional strategy.
  + Experienced in the preparation of various types of documents such as progress reports, minutes, event reports, process reports and other documentation.
  + Experienced in the methodology of demonstrating various Human Resources Development Programs for the benefit of both employers and employees.
  + Administrating the overall performance of the Workers and Supervisors and reporting to the Management.

Work Related Training

* + Attended one day Gold appraisal training conducted by Muthoot Finance Ltd
  + Attended 3 days workshop Share Trading conducted by Integrated Finance Ltd at Chennai.
  + Attended workshop in Leadership Development program organized by SCMS at Cochin.
  + Attended training program organized by AIIMS at Anna Salai Market Development Activities.
  + Attended training camp on Psychological Approaches to Human Resource Development organized by AIIMS.
  + Attended training program in Market Development by Integrated at Chennai.
  + Attended one day AML Training program conducted by Al Ahalia Exchange.
  + Attended Product training programs by Al Ahalia Exchange House.

Personal Details

Nationality : Indian

Marital Status : Married