**Gulfjobseeker.com CV No:** **1305222**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

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**SALES MARKETING AND ADMINSTRATION**

**OBJECTIVE**

To pursue an intellectual and challenging career and looking for a dynamic position where my communication Skills and application knowledge can be innovated for the successful execution of the project.

**AREAS OF EXPERTISE**

**Business Development**

* Business development profile.
* Sales & Marketing profile.

**Team Management**

* Develop a team and create shared commitments within the team to ensure the achievement of common objective.
* Counsel & motivate the team to ensure the attainment of given objectives

**Marketing and Promotions**

* Monitor and improve the area of merchandising, and visibility of the brand.
* Conduct promotional activities and channel specific sales campaigns.

**PROFESSIONAL EXPERIENCE**

**PRACTICASE GENERAL TRADING**

**WORKING IN DUBAI AIRPORT DUTY FREE SHOP**

*Sales Executive – Sales and Operations (JULY2010 TO PRESENT)*

**Responsibility Outline**:

* Successfully handling IT and telecommunication products
* Handling the appointment of stockist, sales promotion, stock distribution and market penetration.
* Was responsible to achieve business plans, primary and secondary sales objective in line and develop business strategy for all brands.
* Monitor sales process at all distribution points.
* Took charge of the whole distribution channel of the designated area.
* Successfully oversaw the distribution management of the area in terms of infrastructure, WS appointments/separation, profitability and ensured that there were no outstanding issues between the company and business partners.
* Supervised the annual growth of sales.
* Monitor the launch of new product and provided market support and ensured product development.

**ACADEMIC QUALIFICATIONS**

* **Master of Computer Applications** Manonmaniam Sundaranar University 2009-2012
* **Bachelor of Computer Science** Thiruvalluvar University 2006-2009

**CERTIFICATION**

* **MICROSOFT CERTIFIED PROFESSIONAL (E395-8527)**
* **MICROSOFT CERTIFIED SOLUTIONS ASSSOCIATE (E396-8739)**

**(WINDOWS SERVER 2012)**

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**AREA OF KNOWLEDGE**

**OPERATING SYSTEM**: WINDOWS **(7, XP, 2007 and 2009), IOS, ANDROID AND SYMBIAN.**

**ADMINISTRATION:** Maintaining of stockist and handling employees.

**COMPUTER SKILLS**: MS OFFICE, MS WORD, TALLY and INTERNET.

**COMPUTER LANGUAGE**: C, C++, ORACLE, JAVA AND VISUAL BASIC.

**PERSONAL DETAILS**

*Date of Birth: 24 august1987*

*Marital status: single*

*Languages Known: English, Hindi, Urdu and Tamil*

Nationality: INDIAN

***DECLARATION***

***I Declare that the information and facts stated above are true and correct to the best of my***

***Knowledge and believe.***