**Gulfjobseeker.com CV No:** **1312764**

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To get contact details of this candidates

Submit request through Feedback Link

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**JOB OBJECTIVE**

To create individual worth that will add tremendous value to any global corporate through professional skills and constantly keep moving up the value chain as a dedicated team player who can bring to your organization excellent skills like analytical, planning, organizing, time management and communication.

**PROFESSIONAL EXPERIENCE**

**Key Account Manager April 14th 2014—Till Date**

**Locuz Enterprise Solutions Limited**

*Locuz is an IT infrastructure solutions and service provider for various clients such as UB group, NSC Honda, Indian Navy and the DRDO Labs. Partners with Cisco, Vmware, Cetrix, Netapp,Emc,etc..*

**Duties:**

* Handling accounts Like: Randstad India Limited, Vivimed Labs, Signode.
* Visiting various customers with OEMs introducing range of products.
* Maintaining good relationships with the OEM’s and existing clients.
* Responsible for generation of business from existing accounts and generation of new accounts.
* Prepare documentation of pricing for all the solution offerings.

**PROJECTS UNDERTAKEN:**

**Summer Internship Project (MBA):**

**Bharti Airtel, Hyderabad**

 *Airtel, is a multinational telecommunications services company headquartered in New Delhi, India. Airtel is the world's fourth largest mobile telecommunications company by subscribers, with over 275 million subscribers across 20 countries as of July 2013. It is the largest cellular service provider in India, with 192.22 million subscribers as of August 2013.*

Title: Competitive Analysis of Airtel & A Survey on Consumer Preferences

Duration: 10 weeks

Project

Details: Analyzing consumer preference for which factor consumer rates the most before purchasing any product. Generating and handling leads with Territory Sales Manager on the basis of specific requirement.

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**EXTRA-CURRICULAR INTERESTS:**

* Won appreciation award for designing & developing Model Robot for the Robotics Camp in the Science Exhibition in Techno college Tech fest
* Efficiently played Football & Cricket Matches in various College tournaments
* Organized and Lead a team of 20 members in various Marketing Events at College Level
* Served as an executive member of Operations Club.
* **EDUCATION**

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| Examination | University/Board | Institute | Year Of Passing | Percentage/CGPA |
| MBA(Marketing) | ICFAI Foundation for Higher Education | IBS Hyderabad | 2014 | 6.41 |
| B Tech(Electrical) | WBUT | Techno India College Of Technology | 2012 | 7.68 |
| Higher Secondary (XIIth) | Central Board Of Secondary Education | Hariyana Vidya Mandir,Kolkata | 2008 | 60.4% |
| Secondary(Xth) | Central Board Of Secondary Education | Hariyana Vidya Mandir,Kolkata | 2006 | 72.8% |

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**PERSONAL DETAILS:**

Date of Birth : 18th November, 1989

Languages Known : English, Hindi and Bengali