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|  **SAI RAM PATHI** **Dubai - UAE** **Mob :** 0506351851 **Email:** sairampathi@gmail.com | **C:\Users\thirumal\Desktop\img216 (1).jpg** |

***Career Objective***

Seeking the position of a **Shipping, Logistics Operation Executive,** to contribute my skills and knowledge in the field of logistics and shipping, to meet customer satisfaction in an established organization

**Academic Qualifications:**

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| **Course**  | **Board/University** | **Institution** | **Batch**  |
| **B. Com**  | **Osmania University** | **Vijetha Degree College** | **2007 – 2011** |
| **HSC** | **AP Intermediate Board** | **Sri Sri Vocational Jr College** | **2005 – 2006**  |
| **SSC** | **AP State Education Board** | **Sai English High School**  | **2004** |

**\* PROFESSIONAL QUALIFICATIONS :**

**INTERNATIONAL LOGISTICS MANAGEMENT – ADVANCE DIPLOMA in GSA ACADEMY.**

**Also attended & completed a certification course conducted by GSA Logistics India. Pune**

**SKILLS AND QUALIFICATIONS:**

• Excellent in computer skills (advanced in MS Office, Microsoft Excel, Powerpoint, Outlook etc.)

• Fluent in oral written communications (English, Hindi & Telugu) and

• Able to work in a highly dynamic environment and able to multi-task

• Flexible and able to work in a fast paced environment

• Target driven and self-motivated, enjoy rapport building and customer interaction

• Excellent in customer service skills, ability to work in a team environment

• Professional, courteous and confident

**WORK EXPERIENCE:**

* Worked as insurance Sr.Claim’s Assoicate in **United Health Group** (2011-2013)
* Worked in GSA Logistics India Pvt Ltd (2013-2014)
* Responsible to maintain good relationship with existing shippers, liners, s/lines, co-loaders and other related vendors i.e. transport companies, warehousing & storage units etc
* Fully responsible for the execution of shipment and all the related work.
* Handling & resolving major & minor shipment related problems.
* Freight negotiation from various carriers
* Securing best rates from various vendors i.e. NVOCC, IATA agent, transporters etc.
* Handling all nomination as well as free hand shipments
* Responsible for outstanding payment recovery from Overseas agents
* Ensuring proper handling of the shipment by the field operation staff
* Identifying, positioning and expanding opportunities for international freight
* Ensure customer committed offerings (e.g., accurate billing, shipping times, pricing and other services)
* Attend vendor meetings (NVOCC, IATA agent, logistic firm and other new vendors)
* Responsible for business development.

**Personal Details:**

Nationality : Indian

Date of Birth : 22/08/1989

Sex : Male

Marital Status : Unmarried

Religion : Hindu

Name of Father : Krishna Pathi

Visa Status : Visit Visa (valid until Dec 2014)

Hobbies : Reading Books, listening to music

**Declaration**

I hereby declare that the particulars mentioned above are true and correct to the best of my knowledge and belief.

**Place: Dubai Sai Ram Pathi**