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OBJECTIVE:

I would like to take on more challenging roles in a retail environment, learn by doing new things and make a significant contribution to the organization by applying my skills, knowledge & where my rich experience in retail sales may find a full realization.

ACADEMIC DETAILS:

* Currently pursuing B.A through correspondence from Karnataka State Open University 2013
* Diploma in computer hardware, CMS Computers Ltd, Bangalore.2002.
* Mech Electronics from Sha.D.J. Chedda I.T.I Hubli 2001.
* SSLC [G.E.M. SCHOOL.] 1998.

PROFESSIONAL EXPERIENCE:

|  |  |  |
| --- | --- | --- |
| Company | Designation | Working duration |
| Wrapt, UAE,  Location : Doha, Qatar | Retail Supervisor, | 08-June-2014 to 15-Nov-14 |
| LG Shoppe  (Aakruthi Digitals)  Mysore | Store Manager | 10-Jan-2013 to 30-Apr-2014 |
| Sony Center  (Arjay Group)  Phoenix Mall, Bangalore | Store Manager | 14-Jun-2012 to 10-Dec- 2012 |
| U.S.PoloAssn  (Arvind Lifestyle Brands Ltd)  Meenakshi Mall, Bangalore | Store Manager | 01-Dec-2011 to 15-Mar-2012 |
| Landmark Group of Companies  Doha, Qatar | Salesman | 18-Jun-2009 to 30-Sept-2011 |
| Excalibur & Flying Machine  (Arvind Fashions), Bangalore | Senior Fashion Assistant | 01-Mar-2007 to 30-Apr-2009 |
| CMS Computers Ltd  Standard Chartered Bank, Bangalore | Data Center Officer | 02-May-2002 to 28-Feb-2007 |

WORK EXPERIENCE DETAILS:

|  |  |  |  |
| --- | --- | --- | --- |
| Company | Designation | | Responsibility |
| Wrapt,  Doha, Qatar | Retail Supervisor | | * Handled 2 Stores operations of, Lagoona Mall, Landmark Mall, * Handled team of 8 * Customer service, staff management * Planning for retail sales conversions for each store * Meeting clients for corporate sales * Planning for events, advertising to increase retail no of walk- ins and to highlight brand in the market * Wrapping, Packing Service at client place |
| LG Shoppe  (Aakruthi Digitals),  Mysore | Store Operations  Manager | | Store Operations/ Facility Management   * Maintenance of premises, ground floor, 1st floor, Security agency, * Regular check on AC, Led FPD & Generator AMC, Electrical issues, * House Keeping * Display Standards, * Pricing Standards * Stock Replenishment * Tracking on EOL Stocks, * Petty cash management   Customer Service, Sales& staff management-   * Daily Staff briefing on Customer service standards * Monitoring Sales conversion to achieve monthly target set by company   Marketing activities-   * Planning a promotional activities * Planning on Media Ads * Road shows |
| Sony Center  (Arjay Group) PhoenixMall, Bangalore | Store Manager | | * Handling Store Operations, * Customer Service, * Sales and Stock management |
| U.S.Polo Assn (Arvind Lifestyle Brands Ltd)  Meenakshi Mall, Bangalore | Store Manager | | * Customer Service * Store Operations * Motivating the team in achieving the target set by company * Staff management * Maintaining the standards of the company * Conducting training programme for the team |
| Landmark Group of Companies  Doha, Qatar | Salesman  Home Centre & Splash | | * Handled a team of 12 * Requesting STOCKS on a daily basis * Requesting NEW ARRIVALS on a monthly basis * Replenishment of the stocks on a daily basis to give clients a wide range of collections and options to shop with * Maintaining the stocks within the period of stock aging. Discussing the same with the Inventory Superiors on clearing those stocks * Focusing more on the non selling products Concentrating on the Sales to meet our monthly Target * Maintaining the damages within the budget and not to exceed the budget * Maintaining the floor Operation and meeting management expectations * Inventory/ Retail Audit. VM Audit * Housekeeping (Gondolas, Glass Shelves, Wall Fixtures). |
| Excalibur & Flying Machine  (Arvind Fashions) | Senior Fashion Assistant | | * Facilitating customers on the floor to their requirement. * Keeping up to the Company’s Standards and Retail basics  -Stock Replenishment  -Pricing, Size cubes, Highlighters  -Housekeeping * Intimating customers on the New Arrivals, Promotions, and Sales. * Concentrating on Visual merchandising to attract customers on a new trends and style. * Concentrating on our monthly store target given by the Company. * People management. * Maintaining petty cash within the budget. * Concentrating on cost cutting. * Maintaining Daily Sales Track (DST) report and sending it to HO. * Depositing cash on a daily basis and maintaining the records. * Requesting stocks according to the season. Booking stocks for the New Arrivals to give clients full range and more options to meet their requirements. |
| CMS Computers Ltd  Standard Chartered Bank, Bangalore | | Data Center Officer | * Process Product Management, (PPM). * Attended training on Total Quality Management (TQM). * Processing of Credit, Debit & ATM cards. * Embossing the cards according to the files on to the DC9000. |

PERSONAL DETAILS:

Date of birth : 09-01-1981

Marital Status : Married

Nationality : Indian

Languages Known : Kannada, English, Hindi, BAT (Basic Arabic Training) EAT (Extended Arabic Training)