**Gulfjobseeker.com CV No:** **1325076**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

OBJECTIVE:

I would like to take on more challenging roles in a retail environment, learn by doing new things and make a significant contribution to the organization by applying my skills, knowledge & where my rich experience in retail sales may find a full realization.

ACADEMIC DETAILS:

* Currently pursuing B.A through correspondence from Karnataka State Open University 2013
* Diploma in computer hardware, CMS Computers Ltd, Bangalore.2002.
* Mech Electronics from Sha.D.J. Chedda I.T.I Hubli 2001.
* SSLC [G.E.M. SCHOOL.] 1998.

PROFESSIONAL EXPERIENCE:

|  |  |  |
| --- | --- | --- |
| Company | Designation  | Working duration |
| Wrapt, UAE, Location : Doha, Qatar | Retail Supervisor, | 08-June-2014 to 15-Nov-14 |
| LG Shoppe(Aakruthi Digitals)Mysore | Store Manager | 10-Jan-2013 to 30-Apr-2014 |
| Sony Center(Arjay Group) Phoenix Mall, Bangalore  | Store Manager | 14-Jun-2012 to 10-Dec- 2012 |
| U.S.PoloAssn(Arvind Lifestyle Brands Ltd)Meenakshi Mall, Bangalore  | Store Manager | 01-Dec-2011 to 15-Mar-2012 |
| Landmark Group of Companies Doha, Qatar  | Salesman | 18-Jun-2009 to 30-Sept-2011 |
| Excalibur & Flying Machine (Arvind Fashions), Bangalore | Senior Fashion Assistant | 01-Mar-2007 to 30-Apr-2009 |
| CMS Computers LtdStandard Chartered Bank, Bangalore | Data Center Officer | 02-May-2002 to 28-Feb-2007 |

WORK EXPERIENCE DETAILS:

|  |  |  |
| --- | --- | --- |
| Company | Designation | Responsibility |
| Wrapt, Doha, Qatar | Retail Supervisor | * Handled 2 Stores operations of, Lagoona Mall, Landmark Mall,
* Handled team of 8
* Customer service, staff management
* Planning for retail sales conversions for each store
* Meeting clients for corporate sales
* Planning for events, advertising to increase retail no of walk- ins and to highlight brand in the market
* Wrapping, Packing Service at client place
 |
| LG Shoppe(Aakruthi Digitals),Mysore | Store OperationsManager | Store Operations/ Facility Management* Maintenance of premises, ground floor, 1st floor, Security agency,
* Regular check on AC, Led FPD & Generator AMC, Electrical issues,
* House Keeping
* Display Standards,
* Pricing Standards
* Stock Replenishment
* Tracking on EOL Stocks,
* Petty cash management

Customer Service, Sales& staff management- * Daily Staff briefing on Customer service standards
* Monitoring Sales conversion to achieve monthly target set by company

Marketing activities-* Planning a promotional activities
* Planning on Media Ads
* Road shows
 |
| Sony Center(Arjay Group) PhoenixMall, Bangalore | Store Manager | * Handling Store Operations,
* Customer Service,
* Sales and Stock management
 |
| U.S.Polo Assn (Arvind Lifestyle Brands Ltd)Meenakshi Mall, Bangalore | Store Manager | * Customer Service
* Store Operations
* Motivating the team in achieving the target set by company
* Staff management
* Maintaining the standards of the company
* Conducting training programme for the team
 |
| Landmark Group of CompaniesDoha, Qatar | SalesmanHome Centre & Splash | * Handled a team of 12
* Requesting STOCKS on a daily basis
* Requesting NEW ARRIVALS on a monthly basis
* Replenishment of the stocks on a daily basis to give clients a wide range of collections and options to shop with
* Maintaining the stocks within the period of stock aging. Discussing the same with the Inventory Superiors on clearing those stocks
* Focusing more on the non selling productsConcentrating on the Sales to meet our monthly Target
* Maintaining the damages within the budget and not to exceed the budget
* Maintaining the floor Operation and meeting management expectations
* Inventory/ Retail Audit.VM Audit
* Housekeeping (Gondolas, Glass Shelves, Wall Fixtures).
 |
| Excalibur & Flying Machine(Arvind Fashions) | Senior Fashion Assistant | * Facilitating customers on the floor to their requirement.
* Keeping up to the Company’s Standards and Retail basics -Stock Replenishment -Pricing, Size cubes, Highlighters -Housekeeping
* Intimating customers on the New Arrivals, Promotions, and Sales.
* Concentrating on Visual merchandising to attract customers on a new trends and style.
* Concentrating on our monthly store target given by the Company.
* People management.
* Maintaining petty cash within the budget.
* Concentrating on cost cutting.
* Maintaining Daily Sales Track (DST) report and sending it to HO.
* Depositing cash on a daily basis and maintaining the records.
* Requesting stocks according to the season.Booking stocks for the New Arrivals to give clients full range and more options to meet their requirements.
 |
| CMS Computers LtdStandard Chartered Bank, Bangalore | Data Center Officer | * Process Product Management, (PPM).
* Attended training on Total Quality Management (TQM).
* Processing of Credit, Debit & ATM cards.
* Embossing the cards according to the files on to the DC9000.
 |

PERSONAL DETAILS:

Date of birth : 09-01-1981

Marital Status : Married

Nationality : Indian

Languages Known : Kannada, English, Hindi, BAT (Basic Arabic Training) EAT (Extended Arabic Training)