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**Professional Summary**

High-energy Manager successful in building and motivating dynamic teams. Cultivates a company culture in which staff members feel comfortable voicing questions and concerns, as well as contributing new ideas that drive company growth.

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**Skills**

|  |  |
| --- | --- |
| * MS Office * On Browsing * Outlook Express | * Customer relations * Multi-operations management * Project controls * Personnel management * Multi-site operations expert * Flexible thinker * Results-oriented |

**Work History**

**Sales Executive / Sr.Sales exe / Team Manager 01/2005 to 03/2008 ICICI Bank – Madurai**

* Personnel loan sales for some listed profiles meet the customer and explain about the product, receive the documents for the loan process till loan disbursement to the customer.

**Sales Development Manager 05/2008 to 04/2010 HDFC Standard Life Insurance – Madurai**

* To meet the customer explain about our Insurance products convenience the customer and close the sales.

**Sales Manager / Sr.Sales Manager 05/2010 to 10/2013 Future Generali India Life Insurance – Madurai**

* To motivate the Financial Advisors to generate the new business and achieve the targets month on month successfully.

**Supervisor 11/2013 to Current Manpower Supply Company – Dubai**

* In charge for Store Materials In – Out & Distribution.
* To create the First work schedule for Labours and Foreman’s.
* Time Keeper for **DP WORLD Container Terminal 1, 2&3** and **General Cargo manpower supply** labours, Foreman’s and mail communications.
* To taking care of Labours Vacations and visa cancellations.

**Awards:**

* ICICI BANK Personal loans 75 lacks disbursement in one month and get Rs.22000/ cash award and 3 days Ooty tour gift voucher for 2 members.
* HDFC STANDARD LIFE INSURANCE Jaldi -5 contests get a HDFC FINANCIAL DOCTOR Shirt and Tie.
* HDFC STANDARD LIFE INSURANCE Shogun contest get a Steam Iron Box with Board.
* HDFC STANDARD LIFE INSURANCE Medal contest get a Bronze Medal.
* FUTURE GENERALI LIFE INSURANCE got a REGIONAL HONOUR from Regional Manager for doing 10 No’s.
* FUTURE GENERALI LIFE INSURANCE got an ACTIVATION CHAMPION Award from Regional Manager.
* FUTURE GENERALI LIFE INSURANCE got a NEW AGENTS ACT CHANPION Award from Regional Manager

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**Academic Expressions**

**Diploma in Marine Engg.**  **2004** Mohammed Sathak Polytechnic College – Keelakkarai

**Extra Academic Expressions**

**Safety Courses: STCW – 95 (MARINE)**

* Proficiency In Elementary First Aid
* Proficiency In Survival Techniques
* Fire Prevention And Fire Fighting
* Personnel Safety And Social Responsibility

**Personnel details**

DOB : 02-OCT-1984

Marital status : Married

Nationality : Indian

**Declaration**

I solemnly pledge that the above furnished information is true to the best of my knowledge and belief.