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**PROFILE \_**

MBA in finance and marketing from Krupanidhi School of Management, Bangalore, India. Good academic record with zeal to learn concepts quickly and apply innovative ideas to get desired result. Motivated with a passion to succeed and desire to excel in the areas of finance as well as marketing.

**OBJECTIVE \_**

To succeed in an environment of growth and excellence and earn a job which provides me satisfaction and self-development and help me achieve personal as well as organizational goals. Further to be involved in work where I can utilize my skills and positively contribute to the growth of the organization.

**PROFESSIONAL EXPERIENCE \_**

Worked as **Sales executive** at Connect Tours and Travels, Bangalore, India.

Roles and Responsibilities:

* Approach the prospective customers to provide information related to fare, tour package, place of attraction etc.
* Listening to customer requirements and presenting appropriately to make a sale.
* Negotiating the terms of an agreement and closing sales.
* Responding to incoming email and phone enquiries.

**EDUCATION \_**

2011-13: M.B.A, Krupanidhi school of Management, Bangalore.

2008-11: Bachelor of Business Management, CMS College of Science and Commerce, Coimbatore.

2007-08: Kerala State 12th Board exam, Commerce stream with Computer Applications, MHSS Payyanur, Payyanur, Kerala.

2006: Kerala State 10th Board exam, GHSS Ramanthali, Kerala.

**ACADEMIC PROJECT AND INTERNSHIP \_**

* Carried out researches on “Customer buying behaviour towards Toyota Etios cars in Bangalore” Bangalore, India and “A study on customer satisfaction with special reference to Fortune Elastomers”, Calicut, India.
* Gained knowledge on consumer buying behaviour and related activities.
* Worked as intern with RubcoHuat Wood Pvt. Ltd, Kannur, Kerala. Fortune Elastomers Pvt Ltd, Calicut and at Toyota showrooms at Bangalore as part of BBM and MBA curriculum.

**academic achievment \_**

* Successful in heading my team in various competition held in college.
* Achieved “A” grade in Six Sigma “Orange Belt” certification exam.
* Was the team leader for National Service Scheme’s 10 day’s camp.
* Got good knowledge in MS Excel, Word, Power Point.
* Certified in SAP B1 Module.

**skills \_**

* Problem solver with the ability to consult market and implement customized solutions.
* Ability to create innovative solutions to problems
* Ability to convince others.
* Self-motivation and passion to succeed.
* Effective in building collaborative relationships
* Ability to accept and learn from negative criticism

**SPECIALIZED TRAINING \_**

* SAP B1 under Mukesh InfoTech Pvt. Ltd.
* Six Sigma orange belt certification from Bizards IT solutions Pvt. Ltd. Bangalore, India.
* Attended 23 hours workshop on Project management, by Project Management institute.
* Certified on Microsoft Excel.
* Participated in INNERVING 2011 Career Engineering Workshop by KeyMind Learning India Private Limited from Coimbatore, India

**INTERESTS/ACTIVITIES \_**

* Like travelling and exploring new places within and outside India.
* Interest in topics concerning economy.
* Participated in several cricket and volleyball tournaments conducted in schools and colleges.
* Interest in chess.
* Building relations.

**PERSONAL DETAILS \_**

Date of Birth : 17th Aug, 1990

Nationality : Indian

Gender : Male

Marital Status : Single.

Further details can be furnished on demand.