****

**OSUNDE IMOISILI**

**Sales and Marketing Executive**

**EMAIL :** **osundeimoisi@gmail.com /** **seyipal15@gmail.com**

* **PERSONAL PROFILE**

 **KEY AREAS AND STRENGTHS**

* **RELATIONSHIP MANAGEMENT**
* **SALES AND BUSINESS ANALYSIS**
* **NEW PRODUCT LAUNCHES**
* **SALES PRESENTATIONS**
* **SALES PROMOTIONS**
* **CUSTOMER FRIENDLY**
* **MARKETING STRATEGIES**
* **CUSTOMER SERVICE**
* **SERVICE PER EXCELLENCE**
* **DEALING WITH MULTICULTURAL**

**CLIENTELE AND FOLLOW-UP LEADS**

* **GOOD INTERACTIVE SKILLS**

Highly-driven and service-oriented professional offering 4years

Outstanding record in Sales and Marketing Service, in a satisfying

and satisfactory manner. Good communication and good interactive

Skills is a plus for me . Meeting with customers with quality smile and

Inviting manner remains my watch word. Responding to customers’

requests and. consistently assumes responsibility, meets objectives

Complete delegated tasks in a timely and efficient manner.

Performs with integrity and professionalism both as individual

and as a team member through-out fast paced work environment

Understanding and dealing with people from different backgrounds.

 Born and Raised in a sincere, honest and discipline family.

* **EDUCATIONAL QUALIFICATION**

------------------------------------------------------------------------------------------------------------------------------------------

**SENIOR SECONDARY SCHOOL 2001-2006**

ODUA COLLEGE UBAJA, EDO STATE NIGERIA

**PRIMARY SCHOOL CERTIFICATE 1993-2001**

UJOELEN NURSERY AND PRIMARY SCHOOL

* **CAREER EXPERIENCE**

---------------------------------------------------------------------------------------------------------------------------------------------------

**Sales Personnel 2011-2014**

KENNY 700 BUSINESS VENTURES, Benin City, Nigeria

**Sales and Marketing personnel 2009-2010**

Procter and Gamble Edo state Branch

**Waiter 2007-2008**

Food Clinic and Restaurant Ekpoma, Benin City, Nigeria (0--6months)

* **CORE COMPETENCIES**

**Sales**

* Perform aggressive sales , marketing result oriented, client relations and customer services
* Generate healthy relationship with the potential customers and clients and generate new clientele for products and services
* Highly driven to Understand customers from different part of the world and accordingly offer best services required
* Reply promptly and professionally to in-coming mails from customers and clients; in regards to products and services, specifications, pricing, and payment methods
* Uphold knowledge of all products and services lines, policies and procedures, as well as support and services of the company
* Working with the team in identifying, and strategically design and execute ways of distributions to the right places at the accurate time.

**OSUNDE IMOISILI**

**---------------------------------------------------------------------------------------------------------------------------------------------------------**

* Effective communication and feed-back from the sales and Marketing Crew, by Carrying out efficient and effective strategic sales plans
* Adequate report of Activities to the employer or Manager in charge

**Waiter**

* Greet customers with attractive smile, show and offer them seat at an appropriate place.
* Take order, serve guests accordingly. And make sure customers enjoy their meals and nothing is amiss.
* Tidy up the table after guests are through,
* Ensure that guests check in as customers and check-out as friends, guests should be appreciated all the time.
* **TRACK RECORDS**

----------------------------------------------------------------------------------------------------------------------------------------------

* Able to meet up, by-pass set targets and complete set objectives
* Able to Build Business relationship with foreign clients by getting direct supplies on Credit basis.
* Able to receive multiple customer patronage in my series of sales Promotions on a continual basis.
* **PERSONAL DETAILS**

**------------------------------------------------------------------------------------------------------------------------**

**Nationality**  : Nigerian

**Date of Birth** : 11-September 1990

**Gender :** Male

**Marital status :** Single

**Visa status :** Visiting visa

**Visa Expiry date : 14/03/2015—13/06/2015**

**Language :** English and Yoruba

**Email :** goodmoisi@yahoo.com

 **IT skills :** Ms Office suite, Email and Internet Applications

**HOBBIES** : Music, Sports, Reading, Travelling, and Internet

**DRVING SKILLS :** WITH FEDERAL REP. OF NIGERIA DRIVERS’ LICENCE.

**REFERENCE**

----------------------------------------------------------------------------------------------------------------------------------

***AVAILABLE UPON REQUEST WITH SUPPORTING DOCUMENTS***