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** SYED MOHAMMED IDRIS**

**Email ID:** [**syedidris3791@gmail.com**](mailto:syedidris3791@gmail.com)

**Visa Status :** valid till June 23rd, 2015

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| **OBJECTIVE** |

Looking for a challenging career which demands the best of my professional ability in terms of, technical and analytical skills which helps me in broadening and enhancing my current skill and knowledge.

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| **WORKING EXPERIENCE** |

Job Title: Research Analyst

From: June 2014 – March 2015

**ROLES AND RESPONSIBILITIES:**

* Preparing Dossiers/Reports for the clients.
* Carry out secondary research on performance of various industries and ultra high network individuals.
* Financial analysis on the performance of various industries and Businesses.

**Previous Employer**: Info Edge India Ltd.,

Job Title: Senior Executive (Corporate Sales)

From: May 2013 – February 2014

**ROLES AND RESPONSIBILITIES:**

* To develop new business opportunities by marketing Online Property based solutions.
* Developing constructive and cooperative working relationships with Promoters, Builders, Real Estate Agents, Brokers etc. and maintaining them over time.
* Knowledge of principles and methods for Showing, Promoting, and selling products or services. This includes marketing strategy and tactics, Product Demonstration, sales techniques, and sales control.
* Having the ability to maximize profitable volume growth, market share and client preference in the assigned market.
* Build trust, value others, communicate effectively, drive execution, foster innovation, focus on the customer, collaborate with others, solve problems creatively and demonstrate high integrity.
* To focus on the revenue generation by meeting targets by selling the online property based solutions to the clients and maintaining relationships effectively.
* Ensuring the sales Targets are met.
* Ensuring the no-1 position of the brand.

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| **EDUCATION** |

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| **Course** | **Institution** | **Board /**  **University** | **Year of**  **Completion** | **Aggregate**  **(%)** |
| MBA | MP Birla Institute of management  Bengaluru, India | Bangalore university | 2013 | **67%** |
| B.E in Mechanical | National Institute of Engineering  Mysore, India | VTU | 2011 | **75%** |

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| **PROJECTS & INTERNSHIP** |

1. **Dissertation in March 2013: A Study on Customers Perception about Portability of Insurance Services**

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| * Gained complete knowledge on the process, methodologies and tools to be adopted to carry on a market research. |  |
| * Improvised in operating SPSS, MS EXCEL and other research techniques.  1. **Internship in August 2012: An Organisational Study on Mysore paints and varnish Ltd.**  * Understood the functional chart in an Organisation * Procurement and Detailing of raw materials and there capacity utilization was noted * An imperial suggestion to move the assembly line from B to C was well received  1. **Project in June 2011**: **Fabrication of low cost prototype Automated Pneumatic Sorting** | |

* Understood the Mechanical Functionality of the prototype and the status of its testing

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| **TECHNICAL SKILLS** |

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* Proficient with MS Office and using internet for research & official communication.
* Good Communication and Negotiation skills
* Good knowledge with CNC machines undergone a course for the same.
* Hardworking and effective team worker

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| **PERSONAL DETAILS** |

Name : Syed Mohammed Idris

Date of Birth : 13/10/1989

Father’s name : Syed Ejaz

Nationality : Indian

Marital Status : Single

Languages Known : English, Kannada, Urdu and Hindi

**DECLARATION:**

I, Syed Mohammed Idris hereby declare that the above written details are true to the best to my knowledge and belief.

**PLACE: Dubai, UAE**

**DATE : 5-4-2015**