

**Sajad Bloch**

Email: sajjadkhan58@gmail.com

Visa status: work visa

Address: AL MUTEENA STT, DEIRA DUBAI

|  |
| --- |
| **EDUCATIONAL QUALIFICATION** |

**B.COM HONS** (4 YEARS GRADUATION) from university of Sargodha with 3.08/4 CGPA in 2014

|  |
| --- |
| **PROFESSIONAL EXPERIENCE** |

**EITSALAT TELECOM UAE**

Currently, I have been working with Prime channel partner of **Etisalat**, skylines as a outdoor sales executive, since June 6 2015 to till date,

Responsibilities are as below:

* Handling to the customer’s requirements and presenting the product appropriately to make sale.
* Presenting the Etisalat corporate **SIM packages** with free **handsets** and **broadband services** in a structured professional way face to face.
* Maintaining and developing relationships with the existing or new customers in person and via telephone calls and emails
* Cold calling to arrange meetings with potential customers to prospect for new business.
* Responding to incoming email and phone calls enquiries.
* Acting as a contact between a company and its existing and potential markets.
* Gathering market and customer information.
* Presenting the product or service in a structured professional way face to face.
* Experience of working in a commission based sales environment.

**Skill set Achieved from Etisalat**

* Skills for working on multi-tier telecom environment.
* Equipped with the technical principles of telecommunication and all procedures involved there in.
* Skillful at multi-tasking and also ensuring that the jobs are done as per the desired standards and reap in the expected results.
* Good time management skills for successful management of projects.
* Remarkably strong communications skills for giving out clear orders and interacting efficiently with all levels of employees.

**HABIB BANK OF PAKISTAN** (HBL LTD ISLAMABAD 2014)

Worked with the largest bank of Pakistan as **Cash Officer**

**Responsibilities:**

* cash handling
* counter sale
* customer dealing
* cross sale
* managing accounts
* book keeping
* customer problem solving

**UFONE TELECOM PAKISTAN**

Worked as **CSR customer service representative** in UFONE PAKISTAN

**RESPONSIBILITES**

* counter sales
* customer problem solving
* franchise management
* SIM card selling
* UFONE mobile selling

**COMPUTER LITERACY**

OPERATING SYSTEMS: windows xp, win7, win 8 , win 10

Applications: All applications windows based, MS OFFICE etc

**PERSONAL DATA**

* Date of birth 13th DEC 1990
* Place of birth KHUSHAB , PAKISTAN
* Marital status SINGLE
* Nationality PAKISTANI
* Languages ENGLISH , URDU