 **RENJITH.V**

# NEAR KARAMACENTER

AL ATTHAR B BLOCK

UAE

E-mail: v.renjith42@gmail.com

**VISION & OBJECTIVE**

Looking for challenging career, where there is scope for demonstration, always on a lookout for a positive & bigger outlook, Currency are ideas, thrive on Imagination & Passion, Rigorous thinking and boundless curiosity, Sets levels & standards that exceed expectations, Have fun attitude is everything, Bottom line rises with the Organisation, Learner for Life.

## CAREER OBJECTIVE

* To utilize my responsiveness to enhance the reputation and business of the organization.
* To use my service mentality to bring maximum satisfaction to the customers.
* To use my good personality traits for presentation of the organization before the customers.
* To transfer customers into clients by my sensible and friendly attitude towards them.

**PROFESSIONAL EXPERIENCE (3 and Half Years)**

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| **Executive Manager In Choppies Group of companies South Africa PVT LTD**[www.choppies.co.bw](http://www.choppies.co.bw)**Choppies SA is A Sister concern of Choppies BW** |  * Managed by individual Branches.
* Sales and Marketing
* Budgeting and forecasting
* Human Resource planning and scheduling
* Sales Targeting and Business development
* Sales and Customer service.
* Floor Management
* Designing for organizational culture
* Perpetual and Loss Controlling
 | **December 2013 to****April 2015** |
| **Senior Marketing Excutive****Valappila Cummunication And Advertising,**[www.valappila.com](http://www.valappila.com)  | * Client servicing and Sales Developing
* Marketing Adviser
* Advertising And Sales Promotion
* Media adviser
* Clients Accounts Handling
* Marketing Coordinator
* Target Achieving
 | **May 2012 to****May 2013** |
| **Clinical Pharmacy Manager**[**www.aims.com**](http://www.aims.com) | * Pharmacy Management
* Resource Planning And Scheduling
* Sales and Customer service.
* Floor Management
* Designing for organizational culture
* Perpetual and Loss Controlling
 | **June 2010 to****October 2010** |

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| PROJECT UNDERTAKEN |

* Minor Project-“A Study on Social Factors Influencing Purchase Decision With Reference to Sitaram ***Bajaj Motors***”
* Major project-An Empherical study of Innovative Marketing Strategies of ***Samsung mobiles*** to be a market leaders in mobile industry.

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| **SKILL SET** |

* Updating work colleagues on business performance, new
* initiatives and related issues.
* Providing focus and direction to subordinates.
* Decision making and problem solving.
* Work scheduling that improves employee performance

and reduces absenteeism.

* People management.
* Cost control, budget control and financial management.
* Motivating employees to do better.
* Accuracy and attention to detail.
* Ability to work as part of a team.
* Sales, marketing and merchandising.
* Effective administrative procedures.
* Ensuring high levels of customer satisfaction.
* Superb oral and written communication skills.
* Flexible, open to ideas and willing to learn.
* Extensive commercial awareness.
* Leadership skills.
* Communication, coordination and analysis skills.

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| LINGUISTIC SKILL |

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| No | Language | Understand | Speak | Read | Write |
| 1. | English |  |  |  |  |
| 2. | Hindi |  |  |  |  |
| 3. | Malayalam |  |  |  |  |
| 4. | Tamil  |  | Basic |  |  |

EXTRA CURRICULAR ACHIEVEMENTS AND ACTIVITIES

* + Participated in NALS Program
	+ Participated in various International Seminar in Graduate level
	+ Got medal in 5000mtr & 3000mtr Regional Sports Meet
	+ Won prizes in cultural programs from schools

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| **EDUCATION & QUALIFICATIONS** |

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| COURSE | INSTITUTION | UNIVERSITY | %OF MARKS | YEAR OF PASSING |
| M.B.A (Marketing and Human Resource Management) | Jawaharlal Collage of Engineering and Technology Lakkidi | Calicut University | 61 | 2010-2012 |
| Bachelor of Pharmacy | Amrita School of Pharmacy, Kochi, Kerala, India | Amrita Vishwa Vidyapeetam University | 65 | 2006-2010 |
| PLUS TWO | S.M.T.G.H.S.S Chelakkara | Kerala Higher Secondary Board | 59 | 2004-2006 |
| S.S.L.C | St;Joseph’s Pangarappilly | Kerala State Board | 69 | 2003-2004 |

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| CERTIFICATIONS |

* **BMF** (BEST MANAGER FELLOWSHIP, Cert.no.803005881316661)
* **MFC** (MANAGEMENT FEST COORDINATOR ID CSCO10890229)
* **SMSC**(SCHOOL OF MANAGEMENT STUDIES CALICUTID 3321494)
* Course Completion Certificate Management from JCET

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| **PERSONAL PROFILE** |

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| **Nationality** | Indian. |
| **Date of Birth** | 10th August 1988  |
| **Sex**  | Male |
| **Marital Status** | Single. |
| **Father’s Name** | Mr.K Unnikrishnan |
| **Mother’s Name****Visa status** | Mrs. RemaVisit visa |

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| **DECLARATION** |

I, Renjith, hereby declare that all the details furnished above are true to the best of my knowledge

Place: Dubai

Date: RENJITH