**Gulfjobseeker.com CV No:** **1402488**

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 **Professional Profile**

A bright degree qualified professional within Pharmaceutical Sciences who combines Medical efficiency and management skills, and has a proactive approach along with the ability to adapt to changing environments. Acts in a professional and responsible way at all times, and can maintain excellent working relations with patients, doctors, customers , suppliers and the general public. Quick to identify, analyse and solve problems with a proven ability to work independently on own initiative.

 **Objective**

 currently Seeking for a responsible Pharmacist position in a prestigious organization where

 I can utilize my active experience and skills for delivering promising work.

 **Academic qualification**

 ***Bachelor certificate***: pharmacy and pharmaceutical chemistry

 University Of Kalamoon, Damascus, Syria, (2013).

 ***Projects:***

* Marketing strategies of pharmaceutical industries.
* Microencapsulation with essential oils/Study of release rate .
* Graduation project: Evaluation of serum magnesium in diabetic patients.

 **Languages**

* Native Arabic
* Proficient English
* Fair Italian

 **Professional Experience**

 Worked as Sales Executive - **Abdulrahman Alkrad Medical Equipment Trading company,** Dubai, UAE (sep 2014 – mar2015).

 Medical representative **-Novartis Pharma,**

WorkedonOTC and medical products/ anti hypertensive groups (co-diovan, diovan160, exforge), Damascus, Syria (March 2013 – May 2014).

* **Al Hinawi pharmacy**, Damascus, Syria. had finished 500-hours related-college internship (2009\_2012).
* Volunteer as paramedic at **SARC** (Syrian Arab Red Crescent) Damascus, Syria (suturing, IV injection, IM injection)

 Head of marketing at **IMAP** Syria **family business** , (Italian Machines & Arabic

Products)

which is an exclusive representative of Italian food machinery and food technology companies like Carpigiani, Bravo and also Italian companies specialized in the field of cooling like ISA, Icematic.

 **Key skills**

 ***Technical Background:***

* Customer relationship management.
* Administrative duties
* Very good skills in negotiation, time management. joined several NLP courses.

 ***Pharmaceutical& Business skills:***

* Pharmaceutical Operations, Patients counseling, Pharmaceutical ethics.
* Keeping up to date with developments in pharmaceutical industry.
* Checking prescriptions for errors & making sure they are appropriate for the patients.
* Contacting and working closely with other healthcare professionals.
* Communicating with customers sympathetically and supportively.
* Food machinery marketing and trading.
* ***Documentation***: Very good skills in using MS office.

 **Personal details**

 ***Marital status:*** Single

 ***Date of Birth:*** 02/01/1990