239133@gulfjobseekers.com

**CAREER SUMMARY**

Highly motivated **Financial Analyst** with experience in **Financial Modelling**, Market Research, **HR,** Marketing and Supply Chain Management Have the ability to work and perform undercomplex circumstances and come up with innovative solutions.

**Core Competencies** include: Financial Modelling, Spreadsheet Modeling, Business Development,Data Mining and Analysis, Market Research.

**EDUCATION**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Lahore University of Management Sciences (LUMS)** | **2010-2014** |  |
|  | **BSc (Hons) Economics & Political Science** |  |  |
|  | **Major Courses: Business Finance, Business Management, Accounting, Game Theory** |  |
|  | **PROFESSIONAL EXPERIENCES** |  |  |
|  |  |  |
| **First Solution Management Services- ETISALAT, Dubai UAE** | **Oct2014-June 2015** |  |
| **Financial Consultant (Debt Collection)** |  |  |

* Analyzing, interpreting **financial** and operational performance and tracking key operational objectives and strategic initiatives.
* Developing and designing **Financial** Models, conducting trends analysis, organizing presentations/note for internal as well as external audience; and developing Market Research/Business Plan as needed.
	+ Involved in the review collection and ageing of debtors, advising management on credit limits and providing MIS
* Liaising with and visiting clients for negotiations on credit terms and marketing of new credit products/policies & Providing portfolio progress report to head office

**Softpedia-Solutions, Islamabad Pakistan** **May - Sept 2014**

**Assistant Marketing Manager**

* Proposal writing, following up new business opportunities & screening potential business deals by analyzing market strategies
* Planning and preparing presentations for new product developments and communicating them to prospective clients

**United Bank Limited** **June- Aug2012**

**Intern Financial Analysis**

Responsible for advertising vacancies and scheduling interviews (HR Dept), making balance sheet on daily basis for different accounts (Financial Analysis).

**RESEARCH & PROJECTS**

* **Business Finance:** “Comprehensive Feasibility Analysis, from financial perspective, using financialconcepts,for Zaiqa restaurant”
* **Industrial Organization: “**Assessment of competition in telecom sector of Pakistan”using **financial and economic concepts** to assess their success.
* **University of California** funded project in collaboration with **Dairy Development of Punjab** focusing on

“Introduction of Android Technology in livestock industry”.

**Honors & Awards**

* **LUMS 100% NOP** Scholarship Award on outstanding academic achievement
* LUMS Color Award – Best Cricketer of the Year 2014
* Scored 90% marks in Matriculation, breaking the **40 year** record of highest marks in the district

**LANGUAGES:** Proficient in English, Urdu & Punjabi with a basic working knowledge of Arabic.

**IT:** Proficient in Microsoft Office Suite and STATA.