Date of Birth: 15 February 1961

M.Tech (Ceramics), Top Management Assignments in Manufacturing & Projects in a growth oriented organisation preferably in Glass/Ceramic industry

Key Skills

Manufacturing, Project Management

Total Years of Experience : 18.92 years

Location Preference : No preference

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Education

B.Tech/B.E. (Ceramics) in 1983 from Institute of Technology, BHU, Varanasi

M.Tech (Ceramics) in 1985 from Institute of Technology, BHU, Varanasi

Other Qualification(s) / Certification(s) / Programme(s) attended

Pursuing MBA (correspondence) ICFAI School of Business, Hyderabad

Diploma in Business Mgmt. ICFAI School of Business, Hyderabad 2004

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Summary of Skills and Experience

Over 18 years of cross functional experience in Manufacturing, Project Management and Start up & stabilisation of new operations.

Adept with planning and control the entire production activities including such as Raw Material Procurement, Vendor development, Inventory management Product developments etc.

Man Power Planning, Recruitment, Training & Devlopment. Optimisation of manpower for effective utilisation & cost reduction.

An Out-of-the-Box Thinker with a proven track record of increasing revenues, streamlining workflow and creating a team work environment to enhance productivity innovatively for reputed business houses.

Compatibility to work with multinationals, multicultural & professional organisations.

Effective communicator with excellent negotiation skills, with strong leadership qualities and analytical power.

Core Competencies

Establishing goals, short term and long term budgets and developing business plans for expansion of business.

In practice of Management by Objective, Goal Setting & Time Managment

Understanding overall operations for manufacturing / improvement of New /existing products with thrust on reducing product cost and based on market trends / requirements.

Planning and preparing strategies for material management, involving cost estimation, contract negotiations & finalization for purchase of raw materials, packing materials, capital equipments, components, from various sources.

Assessing the performance of the vendors based on various criterions such as quality/ technology improvement rate, timely delivery, credit terms etc.

Ensuring compliance to quality standards such as ISO 9000 & 14000, Quality Improvement Projects, Quality Circles, 5S, Kaizen, Six Sigma etc.

Enforcing SAP Implementation in the company.

Guiding, mentoring and training teams for the accomplishment of targets.

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Experience

February 2005 - Present at Philips India

Job Profile: Spearheading the entire gamut of operations such as manufacturing operations, Cost management, Product development, Project implementation & Expansion, Strategic planning, System implementations like SAP etc.

Instrumental in the reduction of cost by 10% by improving asset utilisation, yield & waste reduction.

Enforced the implementation of Business Excellence model & factory which was awarded with Bronze medal.

Conceptualized the expansion of capacity by 15% with additional product portfolio.

Ensured the implementation of Six Sigma.

In the process of implementation of Manufacturing Excellence in line with Toyota Production System like Value stream mapping, Pull system, Kaizen etc.

100% people are involved in quality improvement projects.

Designation: Factory Manager

February 2004 - January 2005 at Triveni Glass

Job Profile: Plant has capacity to produce 300 Tons per day of Float Glass at Allahabad, with technical collaboration of Yahua Glass China. Triveni Glass is engaged in manufacturing of Float, Figured & Mirror Glass with a group turnover of 200 Crores.

Administered various Plant operations encompassing cost control, quality assurance, maintenance, manpower planning, system implementation etc.

Entrusted with the responsibility of 300MT/day Float Glass Plant

Completed planned shut down repair of furnace & restart of the Float Plant with increased output & improved Quality

Pivotal in the man power reduction from 176 to 120.

Successfully implemented computer based management system for production flow & control.

Designation: Plant Manager

September 1998 - November 2003 at Saint Gobain Glass

Job Profile: Joined the company as Head-Quality

A Float Glass plant at Chennai with latest Technology & world class manufacturing practices with an investment of 500 crore. Saint Gobain is French multinational & world s no 1 company in the field of Glass & Ceramics.

Involved in manpower planning, recruitment & Training of the workforce, Start up of the new Glass plant with production capacity of 600 MT/day.

Resourcefully established operations & systems for the batch plant, furnace, production & laboratory for glass production

Governed a range of production operations, encompassing cost control, quality, EHS, Raw material Procurement etc.

Established new standards/ benchmarked (quality & efficiency) for dark grey colour glass production in other plants of company.

Successfully initiated & produced 4 campaigns of colour run (Bronze, Grey, and Green).

Designation: Head-Batch Plant & Furnace

Desired Job Type

Permanent

Desired Employment Status

Full Time

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Text Resume

Career Features

Oct 95-Sept 98 Larsen & Toubro as Manager-Glass

A Glass container manufacturing plant in collaboration with Vetropac, Switzerland.

Directed planning, erection, commissioning & start-up, manpower planning, recruitment, training, etc.

Looked after the production of 350 Tons/day Glass Plant for glass containers.

Principal in the cost reduction of raw materials by 54 lacs per annum by change in glass composition (reduction in Soda Ash and partial replacement of Calcite by Dolomite).

Influential in manpower reduction from 26 per day to 18 per day through work organisation and skill development.

Nov 90-Sept 95 Gujarat Glass as Dy. Manager-Glass

Company is engaged in soda lime & borosilicate glass bottles for pharmaceutical industries

Actively involved in the construction, operation & maintenance of container glass furnace/glass laboratory.

Boosted 4% increase in production efficiency by improving quality through Juran Quality Improvement Project.

Engaged in the reconstruction and heat-up of 30 TPD Furnace on own initiative and supervision.

Commenced career with Hi Tech Glass Factory as Asst. Glass Technologist from Jan 87-Jul 90

Certificate Courses

Characteristics and Manufacturing of Glasses , UniversitÃ© du Verre, France

ISO 9000 Lead Assessor, Quality Management International, London

Executive Development Programme, Administrative Staff College of India, Hyderabad.

Effective Personal Productivity, Leadership Management International, Texas

Training

Attended training on

Float Glass Manufacturing for 3 months at Saint Gobain, France.

Glass Quality Management System for 1 week at Saint Gobain, Belgium.

Float Glass Manufacturing for 3 months at Saint Gobain, France

Pollution Control & Waste Management for 1 week at Saint Gobain, Brazil.

Implementation of Business excellence model for 1 week at Surabaya, Indonatia