Sunny

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| C:\Users\User\Desktop\3c6b203.jpg | [247366@gulfjobseekers.com](mailto:247366@gulfjobseekers.com)  Dubai. |  |

Career objective: To develop my career as Marketing and Sales professional that leads to further growth in my professional skills and utilize my abilities towards the growth of an organization

# Professional Experience

# Company- Propmax Realty May’ 2015 – Sep’2015 Business Development Manager

* Working as Channel Partner with the developers in Pune region.
* Managing over seventy-five projects.
* Promoting all on- going as well as new launch projects of the developers through digital media.
* Inventory Sourcing.
* Promoting properties to the perspective clients.
* Setting up of appointments to show properties to the clients.
* Involvement in negotiation and closing deals with the clients.

# Company- Cosmic Group (Growth Multiplier) Mar’ 2013 - Nov’ 2014 Senior Manager (sales)

* Interaction with the client and providing information about cosmic products.
* Branding and Promotion of cosmic products to the potential customers.
* Handling both residential and commercial sales.
* Maintaining sales target each month and planning for better achievement.
* Proper tuning with the team for better output.
* Liaising with the brokers and associates for increasing the sales.

Company- Whirlpool of India Ltd **Apr’ 2012- Jun’2012**

Management Trainee

* Worked as a management trainee at company’s Patna Branch.
* Primary survey on three products i.e; Air-Condition, Microwave and RO.
* Research on “Consumer Buying Behaviour” on these products.
* Direct reporting to Asst. branch manager.
* Also suggested ads for these products.

Company- Shivam Auto Dealers Pvt Ltd **Apr’ 2010- May’2011**

Sales Executive

* Car sales.
* Arranging loans for the customers.
* Interview applicants to determine financial ability for loans.
* Filling up the KYC form.
* Cross selling of car accessories.
* Counsel applicants on loan repayments policies.
* Help customers by answering the questions.
* Maintaining customers confidence by keeping loan information confidential.

# Educational Background

**Profesional Diploma in Digital Marketing Program, NIIT (PDDMP) 2014-2015**

* Specialization: Digital Marketing

**MBA from IBS Gurgaon, (ICFAI) 2011-2013**

* Specialization: Marketing

**BBA from DAVV 2007-2010**

* Specialization: Marketing

# Other Details

* Computer: Proficient in Microsoft tools (PowerPoint and Excel)
* Language: English, Hindi and Marathi
* Hobbies and Interests: Writing, Playing Cricket.

**I here by declare the above given information is true in best of my knowledge.**