## Personal Information & Contacts

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  | | --- | --- | |  Profile: | Male , 34 , Married | | * Religion: | Islam | | Nationality: | Egyptian | |  Current Location: | Egypt- Cairo | | |  |  |  | | --- | --- | --- | |  | |  | |  | |  | |  | |  | |  | |  | |  | | | |  Current position: | Commercial manager | | |  Company | MST trading and consulting LTD. | | |  | (*Commercial Manager*) | | |  | | | |  Preferred Locations: | | All Middle East and GCC Countries (MENA region) | |  Salary expectation: | | Not Specified/ Negotiable | |

## Objectives

* **Join a well established organization that I can present my qualifications , motivate or build team that can achieve targets on efficient and effective ways by applying the right tactics under the suitable strategies.**
* **Securing my family requirements and life style to enable me to work and study without worrying.**

## Summary

Have 11 years experience under the supply chain umbrella ( 5 years managerial experience ), entered different fields (Electricity, Cables, Automotive , Packaging, FMCG, materials & machineries trading and consulting) also different cultures(Family org., Intel. org., multinational org. , Foreign Intel org.); which give me the power to deal with different and multi -functions, also play with or build and lead multi-culture teams working as a complete ring to achieve S.C. KPIs and support achieving organizational targets and stake holders benefits.

## Education:

|  |  |  |
| --- | --- | --- |
| **Cairo university / Giza , Egypt** | *Business Administration, Bachelor(/BA), GPA 2.5* | Graduation year / 2004 |
| **Arab Academy**/ **Cairo , Egypt** | *Intel. Trade &marketing Diploma, Other, GPA 3.64*  *MBA major Business Admin. GPA 3.18* | Graduation year / 2011 |

## Other Certificates:

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  | | --- | --- | --- | | 2015 | **CISCM** | **ALISON Academy** | | 2014 | **Supply Chain Design** | **ALISON Academy** | | 2010 | **Cost structure** | **New Horizon , Egypt** | |
| |  |  |  | | --- | --- | --- | | 2010 | **Negotiation skills** | **New Horizon , Egypt** | |
| |  |  |  | | --- | --- | --- | | 2006 | **Forex analysis** | **E-forex , Egypt** | |

## Skills:

|  |  |  |  |
| --- | --- | --- | --- |
| Soft Skills | IT Skills | | Languages |
| TEAM BUILDER , TEAM LEADER,  PLAN ORIENTED , TIME ORIENTED,  WORK UNDER PRESURE, BRAIN STORMING, NEGOTIATOR, SENSE OF NUMBERS,  SENCE OF VALUE,ANALYSIS  & PROBLEM SOLVING |  Ms-office   |  | | --- | |  Oracle | |  Heat ERP | |  Great plan | |  Pan ERP | | |  | | --- | | Expert | | Advanced | | Advanced | | Advanced | | Advanced | | Arabic>>>>>NativeEnglish>>>>FluentFrench>>>>Basic |

## Work Experience

|  |  |  |
| --- | --- | --- |
| Duration | CompanyLocation | Position held |
| Mar-2014 till Current | MST Trading & Consulting LTDEgypt-Cairo | General manager Mar-2014 till Dec.14Regional Commercial manager Dec-2014 till Current |
| Jan-2012 till Feb-2014 | Flexible Packaging Co. LTD(SPPC Group)Saudi Arabia- Jeddah | Purchasing Assistant manager Jan-2012 till June 2012Purchasing manager June 2012 till July 2013Supply chain manager Aug. 2013 till Feb. 2014 |
| Sept. 2007 till Dec.2011 | Nissan Motor EgyptEgypt - 6th of October | Purchasing specialist Sept. 2007 till Mar. 2008Purchasing Senior specialist April 2008 till Mar. 2010Purchasing Supervisor April 2010 till Dec. 2011 |
| Sept. 2006 till Jul. 2007 | Egy-tech Telecom cable(Helal ElSewedy)Egypt- 10th of Ramadan | Purchasing Senior Sept. 2006 till Dec. 2006Purchasing Supervisor Jan.2007 till Jul. 2007 |
| Mar. 2005 till Aug. 2006 | Technical Electrical Projects Co. | Ass. Supply chain manager Mar. 2005 till Aug. 2006 |

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