**Summery :**

**Dynamic, proven sales management experience** of over 2-5 year. Seeking a position in sales & marketing within a progressive reputed organization with responsibilities including problem solving, planning, organizing and making sales targets. Work closely with customers and fellow coworkers. Key assets includes; leadership, management, supervision, team management and development, interpersonal communication, decision making, self-management and analysis. Fluent in English,Tamil

**Academic Chronicle:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Qualification** | **Institution** | **Board/ University** | **Year of passing** | **Aggregate** |
| MBA | KV Institute of Management and Information Studies  Coimbatore | Anna University of Technology | June  2012 | *70%* |
| BBM( CA) | Kongunadu Arts &science College,  Coimbatore | Bharathiyar University | March 2010 | 60% |

**Specialization :**

Human Resource management & Marketing

**PROFESSIONAL SNYOPSIS:**

* 1+ 5 year experience in **Shoppers Stop Limited (Home Stop)** **INDIA From Oct 9 2012TO Feb 12th 2014**
* Presently working in **Life Style Land Mark Group (UAE) In ABU DHABI From Oct 7th 2014**
* Strong Convenience Skills, Good Negotiation skills, Quickly adapt to new working environment, Good communication skills, etc,

**ASSIGNMENTS HANDLED**

* Handling stock receiving in Receiving Bay Incharge.
* Managing team and maintaining good relationship among team members.

Visual Merchandising as per brand image

**⮚** Excellent negotiation and customer service skills with the ability to make sales and handle customer request

**Highlits of Strengths:**

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**⮚** Comfortable in both team-oriented and independent settings to meet deadlines.

**⮚** Enjoy challenges and creative problem-solving, is sell motivating, learn quickly and accept new responsibilities

**⮚** Demonstrates sold work habits, detail oriented and projects a professional, confident image.

**SIGNIFICANT ACHIEVMENTS**

* Set Targets achieved consistently.
* Supported in revamping the stores to reach the regular targets.
* Maintained the Record shrinkage
* Won the “**Best Department** “Award for consecutive periods

**SOFTWARE LITERACY**

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* Ms Office, Excel
* Merchandise Management System (MMS) .
* Oracle publisher Enterprise

**Personal Details**

Gender = Male

Age = 26

D.O.B = 09.05.1989

Nationality = Indian

Linguistics = English(R/W/S), Tamil(R/W/S)

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**Gulfjobseeker.com CV No:** **1518120**