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**Gulfjobseeker.com CV No:** 256258

## CAREER OBJECTIVE

An ambitious Finance Professional with a strong track record of delivering top performances. Possesses 25+ years of experience in Corporate and Treasury Finance, including 21 years with **Schlumberger** a $50 Billion Blue Chip company. Can undertake difficult mandates and meet tight deadlines. Persuasive and a concise communicator with experienced in dealing with all levels of management, coaching subordinates for greater productivity and understanding.

Very proficient in -

> Managing a Finance team

> Business Analysis

> Treasury

> Management Reporting

> Setup of new ERP’s.

> Budgeting & Forecasting

> Deadline Reporting

> Managing Audits.

Currently on the look-out for a Senior Finance position that offers opportunities to utilize current skillsets and progression in any organization.

## Key positions, achievements and responsibilities

**Schlumberger – Oct 1994 to Dec 2015**

* **Manager – Direct Sales Division:** 
  + Managing the Global Offshore Sales division for Schlumberger. Annual revenue of $500 Million spread across multiple regions and countries.
  + **Helped the business grow from a $200 Million business to $500 million in a span of 2 years.**
* **Finance Manager/Supervisor/Chief Accountant**:
* Overseeing & co-coordinating almost all the Finance & Accounting tasks right from O2C, P2P, until reporting of the monthly financial results for the region.
* Managed the Middle East Finance Center of around 20 accountants for Smith International a newly acquired business for Schlumberger.
* **Underwent 2 Financial and 1 SOX audit without any major findings or recommendations from auditors.**

## Key positions, achievements and responsibilities (continued)

* **Business Analyst**:
* Helped in analyzing the profitability of the business. Identified key weaknesses & high cost areas and recommended remedial measures to cut cost to ensure increased profitability.
* **Conducted an analysis on employee medical expenses and recommended a saving on paying actuals vs a premium. Company decided to go with my recommendation and continued the practice for the next 5 years.**

## Oracle Implementation:

* **Successfully managed the implementation of Oracle Financials. Having single-handedly mapped the traditional Chart of Accounts, Suppliers and Customers accounts to the current Oracle Chart of Accounts.**
* **Also converted all data from the old Accounting Software to the new Oracle software.**
* **Treasurer:**
* Complete control over Cash Pool bank accounts for Middle East and Asia.
* Responsible for the set-up and negotiation of Letter of Credits.
* Set-up of Overdraft facilities with various banks across Asia & Middle-East.
* Foreign Currency dealings with required banks across Asia & Middle-East.
* Solely in-charge of Bid-bonds & Bank guarantees issuance.
* Daily Cash flows and monthly liquidity reports.
* Setting up of Electronic Banking systems.
* Currency Hedging.
* **Negotiated and setup a $3 million credit line with Standard Chartered Bank for company’s Asia & Middle-East Operations.**

# Prior to Schlumberger

Accountant (Rakah Corporation – Riyadh, Saudi Arabia) (Aug 92 - May 94)

Branch Accountant (Trikaya Grey Advertising – Bombay) (Oct 87 - Jul 92)

**Education**

* MBA (Finance) – Completed 2009, IGNOU, Dubai/India.
* B’ Com (Accounting and Financial Management) – Completed 1987 - University of Bombay, India

## Other Information

Visa Status: Transferable ‘Employment Visa’

Driving License: Valid UAE Driving License.

Nationality: Portugal