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| New_logo.gif  **Whats app Mobile:+971504753686**  **Gulfjobseeker.com CV No:259872**  E-mail: [gulfjobseeker@gmail.com](mailto:gulfjobseeker@gmail.com) | **c12c12c12** |
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| **OBJECTIVE** |

To become a part of of organization where I can experience a degree of trust and level of experience to apply my academic knowledge and skills.

**Now you can upload your resume directly to** [**Monster**](http://www.monster.com/) **using Word 2007!**

1. [Install Monster’s Easy Submit](http://www.monster.com/MonsterResumeEasySubmit/Install/) add-in by clicking the “Install” icon on the menu ribbon.
2. Once installation is complete, **restart Word.**
3. Click on the “Upload” icon to upload your resume to Monster.

For any issues or questions, please visit the [Easy Submit installation support page](http://r.office.microsoft.com/r/rlidEasySubmitHelp?clid=en-US).

**To close this reminder, click the border and then press DELETE.**

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| **PERSONAL PROFILE** |

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|  |  | **Date of Birth** | :01 February 1992 |
| **Marital Status** | : Single | **Gender** | :Female |
| **Height** | : 5’3” |  |  |

Weight : 51 kg

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| **EDUCATIONAL ATTAINMENT** |

College: University of Immaculate Conception

2008-2012

Secondary: Salaman Institute

Primary: Salaman Central Elementary School

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| **WORK EXPERIENCE** |

## **Account MANAGER (AUGUST 2015-January 2016)**

Besterm International Corporation

**Job Description:**

* Manages new business and existing accounts, providing customer support
* Maintains account files including information on equipment, ordering patterns, contact person, pricing, and profitability objectives.
* Report Business Review every Mid-year and end of the year.
* Develop a trusted advisor relationship with key accounts, customer stakeholders and executive sponsors

## **Account MANAGER (MARCH 2014-jULY 2014)**

Automated Technologies Inc.

**Job Description:**

* Operate as the lead point of contact for any and all matters specific to your customers
* Build and maintain strong, long-lasting customer relationships
* Identify and grow opportunities within territory and collaborate with sales teams to ensure growth attainment
* Ensure the timely and successful delivery of our solutions according to customer needs and objectives

## **Sales/Account EXECUTIVE (APRIL 2012- march 2014)**

Digital Interface Inc.

**Job Description:**

* Attend to customer’s queries in a positive manner
* Provide customers with quotations.
* Negotiate the terms of an agreement and close sales.
* Gather market and customer information and provide feedback on buying trends.
* Represent your organization at trade exhibitions, events and demonstrations.

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| **ACHIVEMENTS:** |

* Contributed to consistently good monthly sales figures.
* Contributed effectively to merchandising ideas at team sale meetings.
* Successfully applied the principles of retail selling to meet brand standard

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| **SKILLS:** |

- Sales & Marketing - Computer Hardware and Software

- Adobe Photoshop - Microsoft Word/Excel PowerPoint

- Windows Movie Maker - Adobe Reader

- Data Encoding and Web Research - Computer Networks