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*PERSONAL INFORMATION*

*Date of birth : 06/05/1987*

*Gender : Male*

*Marital : Single*

*CAREER OBJECTIVE*

*An incentivized and enthusiastic young man, with sound professional background seeking for an opportunity to join one of the leading organizations in this country and elsewhere in the world. Harmed with intellectual skills to improve his career and help organizations achieve its goals. Proficient in insurance procedures and wealth management, with UAE experience in relevant field.*

*WORKING EXPERIENCE*

***Company : Metlife American Life Insurance Company,***

***Duration : 2014 till date***

***Position : Insurance Agent/ Financial Advisor***

***RESPONSILBILITY:***

* *Helping in promoting and selling of insurance products and services to its customers*
* *Giving sound financial advisory services and customer support to the clients regularly*
* *Reporting directly and promptly to the Director of insurance policy in the organization*
* *Maintaining good relationship and good rapport with existing and prospective clients*
* *Promoting insurance brands and needs to have a carefully drawn roadmap for goals*
* *Meeting and exceeding the assigned quota monthly for my territory as the case may be*
* *Preparing data inventory with Microsoft excel for daily record of sales in some cases*
* *Pursuing Business Development tactics aggressively on a daily basis without ceasing*
* *Drawing Marketing strategies from time to time, keeping in mind customer preferences*
* *Dealing with individuals, families, corporate bodies and large entities consistently*
* *Making a cold call to prospects and clients, prior to the time of our first meeting*
* *Organising and arranging for a meeting with newly acquired clients and prospects*
* *Preparing product and sales illustrations to clients as requested after first meetings*
* *Going out on market surveys to public places at regular intervals within the month*

***Company : Industrial and general Insurance (IGI),***

***Duration : 2011-2013***

***Position : Insurance Personnel***

***RESPONSILBILITY:***

* *Checking to ensure customers enjoyed services proffered*
* *Helping in insurance underwriting process in some cases*
* *Responding promptly to customer’s queries, complaints and requests*
* *Receiving customers complaints and proffering necessary solutions*
* *Fixing meetings for customers and managers if need be*
* *Receiving phone calls and making calls to designated customers*
* *Going on outdoor canvass about insurance products*
* *Indoctrinating new staffs and employees on how to meet customers*
* *Making recommendations upon request by the customers*

*EDUCATIONAL BACKGROUND*

***Elementary School Certificate*** *1993-1999*

***High School Certificate***  *1999-2004*

***Bsc. Degree Certificate*** *2006-2012*

*PROFESSIONAL CERTIFICATES AND AWARDS OBTAINED*

***2016 Open2Study Accredited Professional Programs***

 *Certified Financial Planner (CFP)*

 *Open Universities Australia*

***2016 Advanced Learning Interactive Systems Online***

 *Diploma in Human Resources Management*

 *Capernaum 383734 (ALISON) Galway, Ireland*

***2016 Advanced Learning Interactive Systems Online***

 *Certificate in Customers Service Relations*

 *Capernaum 383734 (ALISON) Galway, Ireland*

***2016 Metlife American Life Insurance Company***

 *2nd Runner up Rookie Agent Award Trophy*

 *For A&H ANP in UAE- New Distribution*

***2016 Metlife American Life Insurance Company***

 *2nd Runner up Rookie Agent Award Trophy*

 *For Combined Cases in UAE- New Distribution*

***2015 Metlife American Life Insurance Company***

 *Certificate of Achievement (Decagon Club)*

***2015 Metlife American Life Insurance Company***

 *Certificate of Achievement (Pentagon Club) Twice*

***2015 Metlife American Life Insurance Company***

 *Star of the Month Award of Honour (March & April ‘15)*

 *(E-learning Category)*

***2015 Metlife American Life Insurance Company***

 *Star of the Month Award of Honour (July & September ‘15)*

 *(New Contacts Category)*

***2015 Metlife American Life Insurance Company***

 *Star of the Month Award of Honour (October ‘15)*

 *(New Names Category)*

***2015 Metlife Compliance and Ethics Learning Centre***

*Certificate of Completion*

 *(Preventing Fraud in Insurance Industry)*

***2015 Metlife Compliance and Ethics Learning Centre***

*Certificate of Completion*

 *(Global Anti-Money Laundering for Insurance Companies)*

***2015 Metlife Compliance and Ethics Learning Centre***

*Certificate of Completion*

 *(Records Management)*

***2015 Metlife Compliance and Ethics Learning Centre***

*Certificate of Completion*

 *(Anti-Bribery: The Corruption Files)*

 *PROFESSIONAL CERTIFICATES AND AWARDS OBTAINED*

***2015 Metlife Compliance and Ethics Learning Centre***

*Certificate of Completion*

 *(Gift and Gratuities)*

***2013/2014 Akure Business School, Ondo RC2203262***

 *Membership certificate No. AKBS/PE/13*

***2012-2013 National Youth Service Corp***

 *Certificate No. A002525604*

***2009-2010 National Association of Osun State Student (NAOSS)***

*Certificate of merit*

***2012-2013 National Drug Law Enforcement Agencies (NDLEA)***

*Certificate of membership/Participation*

***2008 The International Association of Lions Club***

*Leadership training Certificate of Attendance*

*TECHNICAL SKILLS*

*Software Packages: Microsoft Office Advanced*

 *Corel Draw Intermediate*

 *Adobe Photoshop, Intermediate*

* *Proficient in insurance routines and works*
* *Versatile in computer operation with excellent skills*
* *Ability to work tirelessly within short period of time*
* *Proven ability to achieve goals and objectives*
* *Knowledge of organizing and managing a territory*
* *Strong calculating skills, including internal reporting*
* *Excellent verbal and written communication skills*
* *Demonstrated commitment to completing tasks and objectives*
* *Ability to maintain a positive attitude at all times*
* *Ability to work under pressure and meet strict deadlines*
* *A team player, and one who is open to feedback and on-going self development*

*HOBBIES*

* *Meeting with clients*
* *Swimming, Reading and Writing poetry*
* *Playing musical Instruments*
* *Solving mathematical problems, brain storming*
* *Making friends with people from various races*
* *Adventuring and moving around the world*
* ***Converses in other languages (French, Hindi, Arabic and other African Dialects)***