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|  |  | New_logo.gifWhats app Mobile:+971504753686 Gulfjobseeker.com CV No:1568706E-mail: gulfjobseeker@gmail.com **SNAPSHOT*** A competent multi-tasking professional nearly **2years** of accomplished career track of delivering and sustaining revenues & profits in the area of Retail Sales, Retail Store Management, Retail Operations.
* Pursued **Diploma In Logistics & Supply Chain Management**
* Loves to be with new technology, passionate about riding vehicles & traveling.
* Associated with **Aditya Birla Retail** (ABRL) as **Assistant Store Manager**.
* An effective communicator with excellent relationship building & inter-personal skills
* Project Conducted on “ Role of promotion mix on buying decision at Benzy Food & Beverages Pvt. Ltd.“
* Great sense of commitment and responsibility.
* Leadership Skills & Multi tasking capabilities.
* Believe in smart work rather than hard work.

**CORE COMPETENCIES*** Customs Documentation - Retail and merchandizing – International Trade­ Export and import - Warehouse - Shipping Documentation - Logistics - Supplychain – Inventory – Aircargo - E-Mirsal - Team Management - Customer Relation Mangement - Sales and Business Development

 **TECHNICAL SKILLS*** Microsoft Excel (working knowledge in excel fromulae)
* Microsft Word, PowerPoint, and Outlook
* Tally ERP 9

**EDUCATIONAL QUALIFICATIONS*** **Diploma In Logistics & Supply Chain Management** – International Acadamy Of Logestics Management (2013)
* **MBA - HR & MARKETING** :Seshadripuram Institute of Mgmt. Studies, Bangalore University in 2013
* **B.Com** : Grace Valley College Of Arts & Science, Calicut University in 2011

**EXPERIENCE*** Worked with **Aditya Birla Retail Ltd**, as **Asst. Store Manager** since **Jan‘2014** to till **Aug‘2015**.

**Assignments &Responsibilities:*** Overseeing all the Trading and Service areas by delegating the task to employees.
* Extending support to the Store Manager to drive sales and day-to-day operations and attaining store shrinkage goals.
* Setting up the new and existing loss prevention procedures and designing the labour structure of all the areas by making sure right people
* Accountable for taking decision according to the labour budget of the store and facilitating customer service by addressing customers’ concerns promptly
* Managing sales, profit, damage & expiry, labour and customer service performances
* Liaising with suppliers, buyers and planners to recognize high profit sales items, giving feedback about the performance of their products and merchandising the products according to sales and profit potential
* Cross-trained personnel on additional skills, saving labor costs, improving productivity and boosting employee job satisfaction.
* Merchandised and positioned products throughout the store to maximize sales and profits.
* Maintained physical store location, including making daily store inspections and ensuring safe and efficient facility operations.
* .  **PROFESSIONAL PROJECT**
1. **Report on A detailed study on Benzy Food & Beverages Pvt. Ltd. 2012**

**Title**:To study the organizational behavior, their products, different departments and SWOT analysis of the company. 1. **Dessertation on A detailed study on Benzy Food & Beverages Pvt. Ltd. 2013**

 Title:Role of promotion mix on buying decision at Benzy Food & Beverages Pvt.Ltd**ACHIEVEMENTS / EXTRA CURICULAR ACTVITIES*** Worked as college union representative in the post of commerce association secretary
* Worked as coordinator in the management fest
* Participated in various leadership programme camps conducted by World Malayalees Council
* Participated in the entrepreneurship programme conducted in the college.

**PERSONAL DETAILS*** Date of Birth 10/05/1990
* Sex Male
* Marital Status Single
* Language - Can Write English, Hindi , Malayalam
* Can Speak English, Hindi , Malayalam
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