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|  |  | New_logo.gif  Whats app Mobile:+971504753686  Gulfjobseeker.com CV No:1568706  E-mail: [gulfjobseeker@gmail.com](mailto:gulfjobseeker@gmail.com)  **SNAPSHOT**   * A competent multi-tasking professional nearly **2years** of accomplished career track of delivering and sustaining revenues & profits in the area of Retail Sales, Retail Store Management, Retail Operations. * Pursued **Diploma In Logistics & Supply Chain Management** * Loves to be with new technology, passionate about riding vehicles & traveling. * Associated with **Aditya Birla Retail** (ABRL) as **Assistant Store Manager**. * An effective communicator with excellent relationship building & inter-personal skills * Project Conducted on “ Role of promotion mix on buying decision at Benzy Food & Beverages Pvt. Ltd.“ * Great sense of commitment and responsibility. * Leadership Skills & Multi tasking capabilities. * Believe in smart work rather than hard work.   **CORE COMPETENCIES**   * Customs Documentation - Retail and merchandizing – International Trade­ Export and import - Warehouse - Shipping Documentation - Logistics - Supplychain – Inventory – Aircargo - E-Mirsal - Team Management - Customer Relation Mangement - Sales and Business Development     **TECHNICAL SKILLS**   * Microsoft Excel (working knowledge in excel fromulae) * Microsft Word, PowerPoint, and Outlook * Tally ERP 9   **EDUCATIONAL QUALIFICATIONS**   * **Diploma In Logistics & Supply Chain Management** – International Acadamy Of Logestics Management (2013) * **MBA - HR & MARKETING** :Seshadripuram Institute of Mgmt. Studies, Bangalore University in 2013 * **B.Com** : Grace Valley College Of Arts & Science, Calicut University in 2011   **EXPERIENCE**   * Worked with **Aditya Birla Retail Ltd**, as **Asst. Store Manager** since **Jan‘2014** to till **Aug‘2015**.   **Assignments &Responsibilities:**   * Overseeing all the Trading and Service areas by delegating the task to employees. * Extending support to the Store Manager to drive sales and day-to-day operations and attaining store shrinkage goals. * Setting up the new and existing loss prevention procedures and designing the labour structure of all the areas by making sure right people * Accountable for taking decision according to the labour budget of the store and facilitating customer service by addressing customers’ concerns promptly * Managing sales, profit, damage & expiry, labour and customer service performances * Liaising with suppliers, buyers and planners to recognize high profit sales items, giving feedback about the performance of their products and merchandising the products according to sales and profit potential * Cross-trained personnel on additional skills, saving labor costs, improving productivity and boosting employee job satisfaction. * Merchandised and positioned products throughout the store to maximize sales and profits. * Maintained physical store location, including making daily store inspections and ensuring safe and efficient facility operations. * .  **PROFESSIONAL PROJECT**  1. **Report on A detailed study on Benzy Food & Beverages Pvt. Ltd. 2012**   **Title**:To study the organizational behavior, their products, different departments and SWOT analysis of the company.   1. **Dessertation on A detailed study on Benzy Food & Beverages Pvt. Ltd. 2013**  Title:Role of promotion mix on buying decision at Benzy Food & Beverages Pvt.Ltd **ACHIEVEMENTS / EXTRA CURICULAR ACTVITIES**   * Worked as college union representative in the post of commerce association secretary * Worked as coordinator in the management fest * Participated in various leadership programme camps conducted by World Malayalees Council * Participated in the entrepreneurship programme conducted in the college.   **PERSONAL DETAILS**   * Date of Birth 10/05/1990 * Sex Male * Marital Status Single * Language - Can Write English, Hindi , Malayalam * Can Speak English, Hindi , Malayalam |