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**CAREER OBJECTIVE**

To find a challenging and rewarding career and be an integral part of a growth oriented organization, wherein I can contribute my skills to the best of my ability and fidelity towards the organization’s growth.

**WORK EXPERIENCE IN DETAIL**

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| **EMPLOYER** | **POSITION** | **DURATION** | **EXP YEARS** |
| 1.ASTER PHARMACIES GROUP LLC-UAE DUBAI(AL SHIFA ) | PHARMACIST/UNIT INCHARGE | FEB 2009-JUNE 2015 | 6 YRS |
| 2.SAK CRS HEALTH LTD CHENNAI-INDIA | CHIEF PHARMACIST | MAY 2006-FEB 2009 | 3 YRS |
| 3.WILLIAM PHARMACY-CHENNAI-INDIA | PHARMACIST | APRIL 2002-MAY 2006 | 4 YRS |

**TECHNICAL QUALIFICATION**

1) B.PHARM ( Bachelor of PHARMACY )

Period of Study : August 1998 - April 2002 (A grade)

University & Place : DR.MGR.MEDICAL University, Tamil Nadu, India.

**ACADEMIC QUALIFICATION**

1) HSc. –Govt.Higher Secondary School (+2 )

Year of Completion : APRIL 1998

Board & Place : State Board of Tamil Nadu, India.

2) SSLC **– Govt.Higher** Secondary School ( +10 )

Year of Completion : March 1996

Board & Place : State Board of Tamil Nadu, India

**PROFESSIONAL SKILLS**

1. Dispensing of medicine

2. Customer service

3. Staff management

4. Store operations management

5. PBM insurance billing

6. Expiry management

7. Purchase management

8. Inventory management

9. Merchandising management

**WORK EXPERIENCE IN DETAIL**

Job Roles & Responsibilities

 Attending the customer and handling the prescription, full fill the prescriptions, billing for insurance, credit &cash customer

* Stock responsibility, purchase, stock availability, stock out, ideal stock level. Reorder level, ABC analysis, stock evaluations, LPO generation according to vendor, control register & credit note follow-up.
* Customer service- greeting, full fill the customer prescription& demand, giving health& wealth tips, explain loyalty scheme & enrolling customer promotional scheme, utilizing marketing material, attending customer enquiry by phone and thanks.
* Staff management:

1. monitor attendance register &punctuality for assign duty timing
2. monitor staff performance sales, customer service, operational & attitude
3. monitor grooming & official uniform
4. Approval for staff request (leave,ML,CL)
5. Assign job responsibility expiry, purchase, insurance track, Merchandise, online pbm claim submission.
6. Implemented SOPs & follow organization protocol at the store

* Fixing up of Ideal stocks and re order level SKU wise and store wise
* Constantly checking with the vendors for any schemes or promotions.
* Properly maintain patient medicine records
* Maintaining records of Psychotropic, Narcotic, Non narcotic and controlled drugs.
* Responsible for administering medications based on physician Orders
* Performing the stock taking each and every month Ends, check Expiry on daily basis.
* Responsible for Storage Condition of insulin, vaccine, sera must be Stored at 2-8C
* Providing adequate product information to patient regarding dosage, adverse reaction and side effect.
* Giving the training to pharmacist and other staff about pharma product, new products, diagnostics device.
* Explain the diagnostics device to the customer
* Daily sales report sent to head office (accounts) and operation manager

sales increased Yearly

**ACHIEVEMENTS**

* 120% Sales target achieved every month
* Zero expiry value in pharmacy.
* Average 28% GP achieved
* Best customer service award DESE
* 100% product availability
* 100% approval PBM billing to avoid payment delay.

**COMPUTER PROFIENCY**

 Operating System : MS DOS / MS Windows

 Office Packages : MS Office

**ADDITIONAL QUALIFICATION**

1. P.G.Diploma in Pharmacy practice& Drug store management.

- Annamalai University -tamilnadu –india

2 .P.G.Diploma in Computer application-Tamil nadu-tholudur

3. MOH & DHA pharmacist license - UAE

4. UAE driving license - valid till April2025

**PERSONAL STRENGTHS & SKILLS**

 Ability to organize and motivate a team & work equally well within one

 Excellent communication & Presentation skills

 Having good values & Team leading abilities

 Excellent Problem solving and decision making skills

 Flexible & Hardworking person in nature

**PERSONAL DETAILS**

Date of Birth : 16-02-1981

Gender : male

Marital Status : married

Languages Known : tamil, Malayalam, English &Hindi, Arabic

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