**SUNNY**

[**SUNNY.26857@2freemail.com**](mailto:SUNNY.26857@2freemail.com)

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| SUMMARY |

Highly dynamic and result oriented professional with strong organizational skills looking for a challenging profile with an organization of high repute where my exceptional interpersonal skills and ability to effectively manage multiple simultaneous tasks will be of immense help in achieving organizations’ goals.

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| CAREER HISTORY |

Self Employed / Owner of business immigration firm named Career Makers in India (Punjab, Ludhiana) for past 3 years. I started my company in 2014 and I have now moved to Dubai in Nov-15. Prior to that, I had a career in marketing background employed with companies below:

**Company Name: OXL Group (Jan-13 until April 2013)**

Company Profile: OXL group is a company of India, founded in1998, this company has spread its wings into various fields, like film making, advertising, education, and beauty and wellness industry. The company has its branches in Amritsar, Chandigarh, Jalandhar, Ludhiana and Mumbai.

Job Description: Working as Area Sales manager in Punjab and handling promotional activities, advertisements, hoardings for films, multimedia as well as handled arrangement of school presentations.

**Company Name: Worldwide Immigration Consultancy Limited. (June 2012 – Dec 2013)**

Company Profile: World Wide Immigration Consultancy Services Ltd is the world leader in providing Global Resettlement/Migration Solutions.

Job Description: Worked as Marketing Executive for Business development & handling marketing activities such as Outstation Seminars, Village Seminars, Society Presentations, School & College Presentations, Trade Fairs and Exhibitions in etc to make people aware about the legal channel for moving abroad on PR basis under student, skilled & business category.

**Company Name: Etechdigital (Dec 2011-June 2012)**

Company Profile: Etechdigital is a renowned brand amongst tech geeks; it is famous for consumer electronics, Bluetooth devices and gadgets for smart-phones.

Job Description: Worked in Business Development & handling marketing activities as well as supervising team of executives in Chandigarh, Punjab, Haryana, Himachal Pradesh, Jammu & Kashmir & Delhi. Identifying and appointing Marketing Executives and training them in product knowledge and sales skills. Strategizing and implementing short term and long term sales strategy. Devising Business Development Strategies to build client base & drive volumes in domestic market. Achieving minimum sales target on a consistent basis through own team of Executives. Training the team in product knowledge and achieving minimum sales target through them.

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| INTERNSHIP BACKGROUND |

* 2 months Internship at Velocity Group, Pune (associate partner of Cobra Group)
* 2 months Internship at Aircel group, Pune and worked on the project “Consumer behavior on Value added Services (VAS)”

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| PROFESSIONAL SKILLS AND STRENGTHS |

* Possess abilities in implementing strategies to augment business, streamline distribution networks for business excellence & maximize profits.
* Proven ability to identify problems, analyze possible solutions and determine best course of action to meet objectives.
* Proactive professional equipped with thorough knowledge in conjunction with excellent relationship management and strategic selling ideas.
* Effective communicator with exceptional relationship management skills with the ability to relate people at all levels.
* Delivering good customer service by responding swiftly to queries and concerns from clients.

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| ACADEMIC QUALIFICATIONS |

* Post Graduate Diploma in Management (Marketing) from Sinhgad Business School (Matrix), Pune (2008-10)
* CISCO Certified Network Associate (CCNA) (2006)
* Microsoft Certified Professional (MCP)

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| PERSONAL PARTICULARS |

* Date of Birth: 6th Aug, 1984
* Marital Status: Married
* Languages known: English, Basic German, Hindi & Punjabi
* Visa Status: Residence Visa
* License: Holding Valid U.A.E Driving License