**First Name of Application CV No 1622400**

Whatsapp Mobile: +971504753686



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**RESUME**

**Experience – 8 Years in Sales and Marketing.**

# Personal Data

 Date of Birth : 19/05/1986

 Sex : Male

 Nationality : Indian

 Marital Status: Married

**Languages Known**

 English

 Hindi

 Malayalam

 Tamil (Speak)

**Hobbies**

 Drawing

 Painting

 Cartooning

 Sculpturing

 Philately

 Driving

* Working with a Software Company **Meridian IT-Dubai**  into **Sales & Consultation**, selling their Software Solutions in UAE from Nov-15
* Worked as **Sr. Manager-Sales and Marketing** in Software Development Company setting up the Sales & Marketing, Strategies and Deployment of Manpower control in all the branches of a leading software development Company (e-Blizz) from Jan 2014 to Sep 2015.
	+ Main activities and responsibility
		- Starting New Branches.
		- Recruitment
		- Sales and Marketing Strategies
		- Product Analysis and Suggestions
		- Organizing Meetings & Seminars
		- Controlling the Branches Operations.
		- Assigning the Time Schedules for project Completion.
		- Client Relations and Management.
* Worked as **Br. Manager(Account Management)**, heading the Sales and retention of a leading travel based portal **HolidayIQ.com** all over South India, from may 2009 to Dec 2013
	+ Main activities and responsibility
		- Responsible for the Sales of the various Products (Internet based leads for hotels and Travel Agents) all over my area (Kerala) and to maintain the Sales Team.
		- Signing in new Hotels/Resorts and Agents into the list and hence maintaining the relationship
		- Maintaining the B to B chain and hence providing the best to the travelers and Hoteliers
		- Checking the flow of leads to each and every client and hence providing more solution to increase and decrease the flow.
		- Maintain the clients and hence with them bringing in more number of referrals and reviews to our site.
* Six Months as Sales Officer handling the sales of online advertisement for IndiaProperty all over Kerala
* Started as Marketing Executive in CCAT a Hong Kong Based Software Servicing Company

**Career Objective**

**Masters in Business Administration (MBA, 2006-2008)**

**Academics**

To obtain a challenging position with opportunities for career advancement and learning, also to contribute my best for the development of the company

* MBA Bharathiyar University 2008.
* Graduation in BSc Mathematics from Kerala University 2006.
* Higher secondary Education Board Examination 2003 (Computer Science), (Class XII).
* All India Secondary School Examination (Class X) 2001.

**Specialization :** Marketing, Systems

**Institution :** Guruvayurappan Institute of Management

**University :** Bharathiar University, Tamil Nadu

**Project Placement :** Godrej & Boyce Mfg Co Ltd

**Project Topic :** *“A study on the market potential of Turnkey Conferencing Solutions in Hotel Industry for Godrej & Boyce in South Kerala”*

**Achievements**

**Strengths**

* Participated in management meets, Won first prize in marketing competition.
* NCC C-Certificate Holder
* Represented Kerala Team to Special NIC Leh and Kargil
* Ability to work in any work force
* Communication Skill
* Hard Working
* Good Computer Knowledge including Accounting
* Group leader

**Additional Qualifications**

* Computer Programming in C, C++, FoxPro-basi