**First Name of Application CV No 1622400**

Whatsapp Mobile: +971504753686



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**RESUME**

**Experience – 8 Years in Sales and Marketing.**

# Personal Data

Date of Birth : 19/05/1986

Sex : Male

Nationality : Indian

Marital Status: Married

**Languages Known**

English

Hindi

Malayalam

Tamil (Speak)

**Hobbies**

Drawing

Painting

Cartooning

Sculpturing

Philately

Driving

* Working with a Software Company **Meridian IT-Dubai**  into **Sales & Consultation**, selling their Software Solutions in UAE from Nov-15
* Worked as **Sr. Manager-Sales and Marketing** in Software Development Company setting up the Sales & Marketing, Strategies and Deployment of Manpower control in all the branches of a leading software development Company (e-Blizz) from Jan 2014 to Sep 2015.
  + Main activities and responsibility
    - Starting New Branches.
    - Recruitment
    - Sales and Marketing Strategies
    - Product Analysis and Suggestions
    - Organizing Meetings & Seminars
    - Controlling the Branches Operations.
    - Assigning the Time Schedules for project Completion.
    - Client Relations and Management.
* Worked as **Br. Manager(Account Management)**, heading the Sales and retention of a leading travel based portal **HolidayIQ.com** all over South India, from may 2009 to Dec 2013
  + Main activities and responsibility
    - Responsible for the Sales of the various Products (Internet based leads for hotels and Travel Agents) all over my area (Kerala) and to maintain the Sales Team.
    - Signing in new Hotels/Resorts and Agents into the list and hence maintaining the relationship
    - Maintaining the B to B chain and hence providing the best to the travelers and Hoteliers
    - Checking the flow of leads to each and every client and hence providing more solution to increase and decrease the flow.
    - Maintain the clients and hence with them bringing in more number of referrals and reviews to our site.
* Six Months as Sales Officer handling the sales of online advertisement for IndiaProperty all over Kerala
* Started as Marketing Executive in CCAT a Hong Kong Based Software Servicing Company

**Career Objective**

**Masters in Business Administration (MBA, 2006-2008)**

**Academics**

To obtain a challenging position with opportunities for career advancement and learning, also to contribute my best for the development of the company

* MBA Bharathiyar University 2008.
* Graduation in BSc Mathematics from Kerala University 2006.
* Higher secondary Education Board Examination 2003 (Computer Science), (Class XII).
* All India Secondary School Examination (Class X) 2001.

**Specialization :** Marketing, Systems

**Institution :** Guruvayurappan Institute of Management

**University :** Bharathiar University, Tamil Nadu

**Project Placement :** Godrej & Boyce Mfg Co Ltd

**Project Topic :** *“A study on the market potential of Turnkey Conferencing Solutions in Hotel Industry for Godrej & Boyce in South Kerala”*

**Achievements**

**Strengths**

* Participated in management meets, Won first prize in marketing competition.
* NCC C-Certificate Holder
* Represented Kerala Team to Special NIC Leh and Kargil
* Ability to work in any work force
* Communication Skill
* Hard Working
* Good Computer Knowledge including Accounting
* Group leader

**Additional Qualifications**

* Computer Programming in C, C++, FoxPro-basi