**RESUME**

**OBJECTIVE:**

To be a part of a professional organization & to work for the progress of the company, as well as for self-development.

**EDUCATION:**

Bachelor of Commerce, Mumbai University (Year 2009-2010).

**CURRENT PROFILE:**

Channel Partner with **ANGEL BROKING PVT. LTD**.

(From July 2013 to till date), Handling 65 clients.

**SUMMARY OF WORK EXPERIENCE:**

**Relationship Manager:** 1 ½ years of working experience in **ANGEL BROKING PVT. LTD.** (from 2012 to 2013) handling client portfolio.

**Senior Dealer:** 2 years of Experience in **ANAND RATHI SECURITIES** (from 2010 to 2012).

**Dealer:**8 Months of Experience in **AMBIT SECURITIES**(in 2010).

**Sales:**Insurance advisory for Birla Insurance, Bajaj Alliance & Max Bupa.

**Areas of Exposure:**

EQUITY, DERIVATIVES, OPTION, COMMODITIES & CURRENCY.

* Utilizing technical and fundamental analysis to establish trading positions.
* Analyzed multiple strategic& risk assessment strategies to maximize portfolio performance.
* Continuously updating existing clients with Market’s news, trends, volumes, and conditions, and listed companies status and information.
* Daily follow up on Market, economic, companies, and global and local financial news.
* In general, Traders need to be well-informed with daily news with anything concerning the stock markets, and always work on improving their general and technical knowledge.
* Continuously approaching and updating potential clients to the company, to establish and maintain business relationship.
* Receiving and executing Orders as per requested from Clients, and following up on confirmations.
* Follow up on providing the company with periodic signed Account Statements for accounts under management.
* Constant attempts in approaching new clients for the firm.
* Establishing contacts with new clients and following up on the opening of new accounts for them.
* Providing clients with quality services (speed and efficiency) in buying and selling shares and any pre or after Execution requests.
* Closely monitoring the prices during trading hours and paying full attention to any technical or fundamental analysis to get a better understanding of the market, in order to be well informed when talking to clients.
* Abiding to Market’s set Rules and Regulations and internally set instructions and directions.
* Meeting set targets by management to cover individual costs, and increase revenue.
* Exercising and putting in all effort and dedication to generate revenue to the company and minimize cost, risk and errors.
* Managing the risk of each client with buying and selling.
* Money issues (cash flows)
* Method of taking the order, in compliance with proper regulations
* Monitoring the clients Net Asset Value, and Margin ratios.
* Keeping the client informed with details concerning his/her account
* Acting as a linking role between clients and all the company’s other departments (Finance, Operations, etc.)
* Providing the clients with stock balances and cash account details
* Following up and monitoring client’s daily status and confirmations with their executed daily orders.

**Role (Job Interest):**

* Customer Service Exec., Branch Manager, Equity Manager, Derivative, Futures & Option trading, Commodity Head, Broker/ Sales Exec. / GM - Equity, Derivatives Dealer, Forex Dealer, Private Equity / Hedging/ GM – Broking.

**COMPUTER LITERACY:**

* Trading Software.
* Ms – Office.
* Outlook
* Internet.

**MYSELF:**

* Hardworking & Self- Confident.
* Good & Quick learning.
* Belief in Quality & Effective Output.
* Positive attitude & maximum contribution towards work.

**First Name of Application CV No:** **1657776**

Whatsapp Mobile: +971504753686

