**First Name of Application CV No 1662078**

Whatsapp Mobile: +971504753686



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**PERSONAL SUMMARY**

An ambitious, highly motivated and energetic sales executive with excellent marketing and business development skills. A results oriented professional with a proven ability to get results. Generated revenue, over 07 years marketing experiences of working in a competitive industries and successfully identifying, developing and managing new business opportunities within these markets

**CAREER HISTORY**

**Senior Executive at Union Assurance General Ltd.**

**01st of November 2013 to 31 of March 2016**

**Duties-**

* Managing the sales process for new prospects, from initial contact through to closer
* Dealing with customer enquiries face to face, over the phone or via email
* Contacting prospective customers and discussing their requirements
* Visiting those prospective customers and bringing the sales to the company
* Achieving all revenue targets and objectives in line with the area business plan
* Working closely with the marketing team to produce any sales collateral required for the target market
* Reporting business trends and area performances to the senior managers, Developing and maintaining successful business relationships with all prospects
* Planning And Organizing the Day to ensure all opportunities are maximized

**PREVIOUS WORK EXPERIENCES**

At Pan Asia Banking Co PLC as a Senior Personal Banking Advisor from 03rd of May, 2011 to 31st of October 2013

 **Achievements at Pan Asia Bank**

**Over 200% achievement of Year to Date Target**

**First CEO’s Club member in the bank (Consumer Sales Unit)**

**PROFESSIONAL EXPERIENCE**

* Writing detailed sales forecast report for senior mangers
* Gathering competitor products details and analyzes to highlight the potential for future growth
* Communicating new products to new clients
* Proven ability to maximize sales opportunities by creating proffecinal sales script and building rapport with potential new and also existing customers
* Involved in the recruitments ,interviewing and training of over 20 sales staff
* At Hong Kong and Shanghai Bank as Personal Banking Advisor since 5th of January 2010 to 5th of April 2011

**ACEDEMIC AND PROFFECIANALS COLIFICATIONS**

**Successfully Completed Certificate of Marketing Course with B” Pass at Strategy School for Professionals**.

**Passed GCE (A/L) Examination-2008**

 **Subject Grade**

* Economic B
* Business Statistics C
* Accounts S

**Primary and Secondary Education**

**Passed G.C.E (O/L) Examination-2004**

* School Attended: KG/Siriwardhana College,Yatiyantota.

 **Subject Grade**

* Religion A
* Sinhala B
* English C
* Mathematics C
* Social Studies C
* Science C
* Commerce C
* Music S

**Personal Information**

Gender : Male.

Date of Birth : 05.09.1988

Civil Status : Married

Nationality : Sri Lankan