**First Name of Application CV No 1662378**

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Curriculum Vitae

Date of birth: 29 th June , 1977

Nationality: Moldova

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**1. Education /Qualification:**

1984 -1994. Lyceum “D.Cantemir”(foreign languages class).

1994 - 1999 - Moldovan State University of Chisinau . Faculty - “Political Science and Law” .

Master’s degree - political science .

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**2. Professional practices:**

2013 -2015 - Marketing research of consumer’s opinion at the market of hotel services in Kishinev.

2014 - “Amadeus” global distribution system training course in Kiev.

2013 – IATA training session and practice. Switzerland 2013

2012 - Tourism and Sports Worldwide. Geneve Exhibitions training practice. Switzerland July 2012.

2008 - Athens Sports and Leisure Festival. Work and Travel. Greece Ocober 2008

2006 – Frankfurt Exhibition centre. Sales and Advertising. Germany October 2006

2005 - BSP implementation in Moldova. IATA Romania

2006 - Training on automatic electronic ticket issue. Amadeus Ukraine.

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**3. Professional experience:**

2013- 2015 - Supervisor manager of the travel company “Lexmax”

My role and responsibilities:

I was responsible for group and corporate travel programs. Preparing air tickets, hotel reservations, local tours. Supervising sales and customer care departments. I was strictly involved in business correspondence and daily financial reports. In my role also entered all airport moments like a check-in, VIP - lounge benefits, meetings upon arrival.

I was supervising and managing team of 20-25 persons.

2000 - 2012 - Sales manager of the “Transaero Tours Company”.

My role and responsibilities:

My main role was to find suitable and cheap route for our customers. Afterwards I was issuing air tickets and provided all the services connected to air tickets like exchange dates, refund, and check-in online.

I was cooperating with walk-in passengers and corporate customers as usual.

My goal was to achieve great sales alongside with great quality. As a cashier I was responsible for all kinds of payments.

1998 –2000 - Security officer at “Air Moldova International”

My role and responsibilities:

I performed as a security officer during airport check-in. My role was to profile and find illegal passports, visas and persons with aggressive and uncommon behavior.

I was able to prevent a lot illegal immigrations in Schengen space countries.

**4. Other Education /Qualification:**

2000-2001 - Courses of English language in “Studium”S.R.L.

2012 - Sales Training Centre in Geneva World Trade Complex

2014 – Amadeus Training centre Certificate

2014 – Air Moldova GDS Gabriel Certificate.

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**5. Languages:**

native - Russian

fluent - English

fluent - Romanian

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**6. Computer skills:**

Microsoft Office, Adobe , Internet Explorer, Microsoft Excel

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**7. Interests:**

*personal,*

I’d like to be occupied with professional sales.

*hobby:*

Going in for sports- footballs, tennis, swimming, I like traveling, reading books , good music.

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