# CURRICULUM VITAE

**Career Objective:**

Seeking to utilize my organizational and marketing skills, in order to increase productivity of organization for a challenging career in Marketing and gaining experience in the field.

To associate with an organization that provides me ample opportunities to grow and utilize my skills and abilities for the growth of self and company.

**Educational Qualification:**

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| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **Institute** | **Year** |
| MBA  SPECIALIZATION IN  **(MARKETING** & **HR)** | UPTU | GNIT MANAGEMENT SCHOOL GREATER NOIDA | 2012 |
| B.A | VBSPU | UP COLLEGE VARANASI | 2009 |
| HIGHER SECONDARY (12**th**) | UP BOARD | RBS INTER COLLEGE JAUNPUR | 2006 |
| SENIOR SECONDARY (10th) | UP BOARD | GIC FAIZABAD | 2004 |

**Summer Internship:**

* **CUSTOMER SATISFACTION OF TWO WHEELER INDUSTRIES with YAMAHA MOTORS GREATER NOIDA.**

**Work Experience:**

***WORKED WITH “PIYUSH INDUSTRY HARIDWAR” IN UTTRAKHAND AS MARKETING EXECUTIVE FROM OCT 2014 TO JAN 2016.***

* **JOB Responsibilities The silent features of responsibilities are as follow:**
  + - * + **Build up Relationship to client.**
        + **Sourcing of new orders.**
        + **Help in customer complain.**
        + **Coordinates with production Team.**

**Build up Relationship to client.**

***WORKED WITH “PLATINUM ONE” AS A RELETIONSHIP MANAGER IN MUMBAI FROM DEC 2013 TO SEP 2014.***

**Responsibilities : The Salient features of responsibilities are as follow:**

* + - * + **Build up Relationship to client.**
        + **Construction of Portfolio as per client need and objectives.**
        + **Manage the portfolio of client through various instruments (Equity, Mutual Fund, Bond, IPO, PMS and Structure NCD).**
        + **Enhanced investment strategy with an increased return.**
        + **Established a macro thesis in order to identify sectors, regions, and companies to invest. Conducted fundamental analysis on each company of interest to determine price targets and growth potential.**
        + **Utilized technical analysis to establish entry, exit, and stop-out prices for all investments in order to maximize returns.**
        + **Handling quarry of client regarding to FD, Mutual Fund, Equity and IPO etc..**
        + **Making new Client and providing Suggestion.**

**Competencies & Skills:**

* Always ready to take initiatives
* Good at managing situations and people
* Good knowledge of computers and software
* Quick Learner
* Accept Challenges

**Extracurricular Activities:**

* Participated in National seminar of HRM
* Participated in National seminar of Marketing of services.
* GNIT Business Quiz Coordinator

**Industrial Visit:**

* NSIC (OKHLA) IN 2011

**Interest:**

* Like to relate with people
* Like to stay in discipline
* Helping other
* Cricket

**Personal Details:**

* Date Of Birth -: JULY 09, 1990
* Father Name -: Diwakar Singh
* Languages Known -: English and Hindi
* Nationality -: Indian
* Marital Status -: Single

**First Name of Application CV No:** **1667970**

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