**CURRICULAM VITAE**

Seeking a position with a reputed organization where my education and experience will have valuable contribution & to be a part of a highly professional and competitive team dedicated to the implementation, operation and maintenance of mission-critical infrastructure.

* **Profile Summary**
* A highly competent, motivated and enthusiastic personality with experience of working as a part of sales team.
* Approachable, well presented and able to establish good working relationships with a range of different people.
* Have both technical and management skills which will help me work hard to reach the goals of the organization.
* **Professional Background**

**Salesman**

* **Royal Electronics, India. (April 2012 – March 2013)**

**Key Responsibilities:**

* Excellent knowledge in Mobiles of all brands.
* Dealing with supervisors and section managers for the orders and promotions.
* Explaining customer about the product and convince for purchase.
* Checking quantities of goods on display in the showroom.
* Handling all customer query and service after sales.
* Maintaining store reports and doing analysis for achieving targets.
* Taking market feedback with all brands and sending it to supervisors on weekly basis.
* Especially focusing on new models and dead stocks.
* Daily reporting to my supervisors about sales and other activities.
* Establish and maintain report with the key decision makers and fulfill the need of Customers.

**Supervisor**

* **Mint Event Rentals, Dubai. (May 2013 – May 2015)**

**Key Responsibilities:**

* Handled event related enquiries from prospective customers.
* Strong ability to plan, manage and execute.
* Ability to maintain good rapport with customers and staff.
* Designed and developed marketing plans and literature for events.
* Managed volunteers and temporary staff effectively.
* Providing overall day to day management of the events team.
* **Personal Skills**

* Highly Self Motivated.
* Having a good Customer Handling, Selling and Visual Merchandising Skills.
* Having a good Communication and Interpersonal Skills.
* Time management and Good presentation Skills.
* Good Inventory Technique Skills.
* Quick learner.
* **Technical Skills**
* Proficient in MS Office (Excel, Word, PowerPoint, Access).
* Proficient in Accounting (Tally ERP. 9, Peachtree).
* Proficient in AUTOCAD.
* **Educational qualification**
* **Pre-University College (PUC)** NOS University, India (2010 – 2012).
* **Higher Secondary School (SSLC)** Govt. of Kerala, India (2010).
* **Hobbies**
* Playing Football, Cricket, Volley ball, Gaming, Travelling.
* **Language Skill**
* Can speak, Read & Write: English, Hindi & Malayalam.
* **Personal Details**

Date of Birth : 2nd April, 1993.

Nationality : Indian.

Marital Status : Single.

**First Name of Application CV No:** **1668264**

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