**First Name of Application CV No 1685424**

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**OBJECTIVE**

Seeking senior level assignments in Business Management IT for Trade Finance with an organization of high repute

**PROFILE SUMMARY**

**A result oriented professional with over 11 years of experience in:**

Business Manager IT Business Analyst Trade Finance Project Management

Testing and Quality Assurance Resource Planning Production Support (RTB & CTB)

Software Development & Programming

* Act as a liaising party between **IT and Business** through the UAT processes of Project, ensuring Implementation of Projects to Business Requirements within required timescales.
* Contribute in implementation of new initiatives **delivering Strategic Plan**.
* Highly resourceful in liaising with Trade Operations, understanding their requirements, study existing processes and **devising solutions** to help them attain desired business state.
* Expertise in **business analysis (requirement gathering),** preparation of process maps and specification of validations for converting business requirement into technical specifications.
* Adopt in **analysing information system** **needs,** evaluating end-user requirements, designing solutions and troubleshooting any problems in the process.
* Well versed with all phases of SDLC, including requirement analysis, design, development, deployment, post implementation production support.
* Proven track record of handling various technical aspects like software design, coding of modules, monitoring critical paths & taking appropriate actions
* Possess excellent analytical, problem solving and team player abilities

**ORGANISATIONAL EXPERIENCE**

**Organization: HSBC Global Technology, Pune**

**Growth Path:**

Nov'04-Aug’05: Trainee-Software Engineer

Aug’05-Oct’07: Software Engineer

Oct'07-Nov’09: Senior Software Engineer

Nov’09-Oct’14: Business Analyst-Trade Finance

**Organization: HSBC BANK MIDDLE EAST, UAE**

**Growth Path:**

Since Oct’14: Business Manager IT Trade Finance

**Key Result Areas:**

* Contribute in defining business requirements, inputs into change programs.
* Support the planning, co-ordination, UAT Testing for delivery of Project initiatives.
* Working on:
* change the bank
* run the bank
* Delivering projects after gathering requirements from business users, reviewing & documenting functional specifications and incorporating changes/modifications in project as required by the business.
* Interacting with business users for system study & analysis and conducting case / system / process study for project planning, scoping, estimation & tracking
* Drafting functional requirements and using models & diagrams to represent the processes & functions involved
* Assessing financial data & trends, thereby identifying key issues to maximize profits/ minimize expenses
* Generating reports based on findings depicting the causes & solutions for top management perusal
* Mapping business requirements and coordinating in implementing processes in line with pre-set guidelines
* Monitoring overall functioning of processes, identifying improvement areas and implementing adequate measures to maximize customer satisfaction level
* Designing new processes and improving existing ones through process re-design & organizational restructuring

**BUSINESS INITIATIVES**

* Assist MENA Region Head of Trade for **Customer Exit Management** (CSEM)
* Assist In Country MENA Regions for Implementation of **Global Standards** and Procedures.
* **Develop Utilities** in conjunction with Analytics Team to provide in-depth Customer Analysis and Trend for Business Teams to decide on further road-map.

**PROJECTS HANDLED**

**Project:** **MCH Guarantee (Multi-Country HUB)**

Client: HSBC Bank Middle East (Oman, Bahrain, Kuwait, Lebanon, Algeria)

Role: Business Manager IT, Trade Finance

Period: March 2015 – Till Date

Description: The project dealt with Migrating Guarantee records from PGL System to HIE System, thus enabling Guarantee records to be scanned against WOLF as a US Monitor Regulatory Compliance Requirement.

Responsibilities:

* Co-Ordinate with 6 In-Country Head of Trades to help understand the Project goals.
* Co-Ordinate with In Country Operations Head to On-Board, Train and assist MIC Team.
* Act as a SME between 6 In Country SPOCS’s and Software Delivery (IT) Teams.
* Assist Technical Teams to understand the functional flow
* Provide Functional Support to Business User’s during UAT Testing.

**Project: OEF/FADI/CIL**

Client: HSBC Bank Middle East, UAE

Role: Business Manager IT, Trade Finance

Period: Sep 2015 – Till Date

Description: The project dealt with New Tools Launched on HSBCnet (Customer Facing Channel) to assist customer with better services.

Responsibilities:

* Co-Ordinate with GTRF Operations and Product Teams for HSBCnet New Tools Commercialization.
* Act as a SME between GTRF Business Operations and Software Delivery (IT) Teams.
* Assist Technical Teams to understand the functional flow
* Provide Functional Support to Business User’s during UAT Testing.

**Project: Commodity Structured Trade Finance**

Client: HSBC Bank Middle East, UAE

Role: Business Manager IT, Trade Finance

Period: March 2015 – Sep 2015

Description: The project dealt with New HIE System Enhancements for better usage of CSTF Products.

Responsibilities:

* Co-Ordinate with In-Country Head of Operations to help understand the Project goals.
* Act as a SME between GTRF Business Operations and Software Delivery (IT) Teams.
* Assist Technical Teams to understand the functional flow
* Provide Functional Support to Business User’s during UAT Testing.

**Project: WOLF 4B – Enhancements and Re-Platforming**

Client: HSBC Bank Middle East MENA Region

Role: Business Manager IT, Trade Finance

Period: Oct 2014 – March 2015

Description: The project dealt with further enhancements on Regulatory Compliance requirement imposed by HSBC Group, to ensure Scanning of All HIE Transactions is done on new architecture as well for checking of any Bad Hits for Sanctions data which is stored in the WOLF Server.

Responsibilities:

* Co-Ordinate with In-Country Head of Operations to help understand the Project goals.
* Act as a SME between GTRF Business Operations and Software Delivery (IT) Teams.
* Assist Technical Teams to understand the functional flow
* Provide Functional Support to Business User’s during UAT Testing.

**Project: Kuwait LCT/FCT Reporting**

Client: HSBC Bank Middle East

Role: Business Analyst, Trade Finance

Period: Jul 2014 – Sep 2014

Technology: AS/400

Description: The project dealt with Regulatory Compliance requirement imposed by Central Bank of Kuwait, to report all customer’s Local Currency and Foreign Currency Transactions worth KWD 3000 and above to Kuwait Central Bank on a monthly basis.

Responsibilities:

* Analyse the Business Requirements after having consulted with Business Teams.
* Prepare Functional Requirement Document.
* Assist Technical Teams to understand the functional flow
* Co-Ordinate with Business to address the functional queries.
* Provide Functional Support to Testing Team during SAT Testing and to Business during UAT Testing.

**Project: Al Etihad Credit Bureau, UAE**

Client: HSBC Bank Middle East

Role: Business Analyst, Trade Finance

Period: Oct 2013 – Jun 2014

Technology: AS/400

Description: The project dealt with Regulatory Requirement of Central Credit Bureau of UAE to track customer’s out-standings.

Responsibilities:

* Prepare Functional Requirement Document.
* Assist Technical Teams to understand the functional flow
* Co-Ordinate with Business to address credit bureau requirements.
* Provide Functional Support to Testing Team during SAT Testing and to Business during UAT Testing.

**Project: WOLF Enhancements**

Client: HSBC Bank Middle East

Role: Business Analyst, Trade Finance

Period: Aug 2013 – Sep 2013

Technology: AS/400

Description: The project dealt with Regulatory Compliance requirement imposed by HSBC Group, to ensure Scanning of All HIE Transactions is done for checking of any Bad Hits for Sanctions data which is stored in the WOLF Server.

Responsibilities:

* Analyse the Implementation Package provided by Global SWH Team.
* Prepare Functional Requirement Document.
* Assist Technical Teams to understand the functional flow.
* Provide training sessions for Business & Testing Team, to understand the new process flow.
* Co-Ordinate with Business to address the functional queries.
* Co-ordinate with the Global SWH Team to understand best practices towards Implementing the Package.
* Provide Functional Support to Testing Team during SAT Testing and to Business during UAT Testing.
* Co-ordinate with Technical Teams for Release and with Business to conduct Health Check post release.

**Project: Commodity Structured Trade Finance**

Client: HSBC Bank of UAE

Role: Business Analyst, Trade Finance

Period: Jun 2013 – Aug 2013

Technology: AS/400

Description: Product Set Up of New CSTF(Commodity Structured Trade Finance) Products in the existing HIE System, as a Clone Product of the existing Core Product, so as to help the Management from a MI Reporting perspective and help business to take further decisions.

Responsibilities:

* Analyse the New Set of CSTF Products.
* Prepare Product Control Maintenance Sheet.
* Assist FE Technical Teams to align the New Products in line with the Core Set of Products.
* Co-Ordinate with Business to help them understand the impact of New Products on the Reporting Purpose.
* Prepare Implementation Plan.
* Co-ordinate with Technical Teams for Release and with Business to conduct Health Check post release.

**Project: E-Alerts, Jade, Qatar Guarantees**

Client: HSBC Bank of UAE

Role: Business Analyst, Trade Finance

Period: June 2011 – July 2013

Technology: AS/400

Description: Various Projects on Trade Finance to cater Regulatory requirement of Central Bank

**Project: ACH Direct Credit Egypt**

Client: HSBC Bank of Egypt

Role: Business Analyst, Payments

Period: Jun 2011 – Mar 2012

Technology: AS/400

**Project: Small Enhancements & Surrounding System Upgrades**

Client: HSBC Middle East

Role: Business Analyst, Trade Finance

Period: Nov 2009 – May 2011

Technology: AS/400

**Project: AS/400 Developer**

Client: HSBC Canada, Software House

Role: AS/400 Developer

Period: Nov 2004 – Nov 2009

Technology: AS/400

**Accomplishments:**

* Received:
* Star Performer Award for excellence in trade production support from HSBC GLT
* Team Award for implementation of wolf and helping the business in monitoring anti-money laundry transaction by adhering to 100% compliance
* Represented HSBC in Inter-IT Cricket Tournaments

**PREVIOUS EXPERIENCE**

**Sep’04-Nov’04: Decision Technologies, Mumbai as Software Developer**

**Apr’04-Sep’04: Infinit-e Solutions, Mumbai as Software Developer**

**Sep’03-Jan’04: Kalyani Brakes Ltd., Chakan, Pune as Graduate Trainee Engineer**

**ENTREPRENEURIAL ASSIGNMENT**

**Sep’02-Aug’03: Self-employed to work as an assistant on AutoCAD for Machine Tools and Design Consultancy,**

**under the guidance of Mr. P. K. Kanekar (Father)**

**EDUCATION**

* **Executive MBA (Finance)** from NIBM, Chennai (Correspondence) in 2010
* **Bachelors in Electrical Engineering** from PVG’s COET, Pune in 2002

**CERTIFICATIONS**

* Certification from IIBF-Indian Institute of Banking and Finance in:
* Trade Finance
* Anti-Money Laundering and Know Your Customer
* Additional Certification in
* IBM AS/400 from SQM400 (I) Pvt. Ltd., Pune
* PLC Programming from Govt. Polytechnic, Pune. (GPP)

**VOLUNTARY ASSIGNMENT**

* Actively involved in various Corporate CSR activities
* Served as active member of Shivgarjana Dhol Pathak, Pune

**PERSONAL DETAILS**

Date of Birth: 1st Oct’1979

Languages Known: English, Hindi and Marathi